



A  PLIFY™

The graphic for the word 'AMPLIFY' features a stylized 'A' followed by four vertical bars of increasing height in green, blue, red, and blue, and then the word 'PLIFY' in a white, sans-serif font. A trademark symbol (TM) is positioned to the upper right of the word.

HP PARTNER PROGRAM

Certification Guide

Worldwide

Effective 26 March 2021

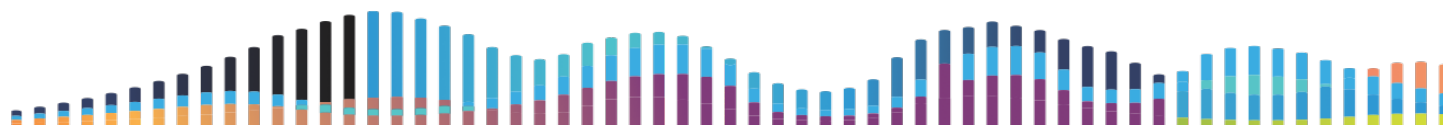
am·pli·fy:

To make larger, greater, or stronger; to enlarge, or extend.

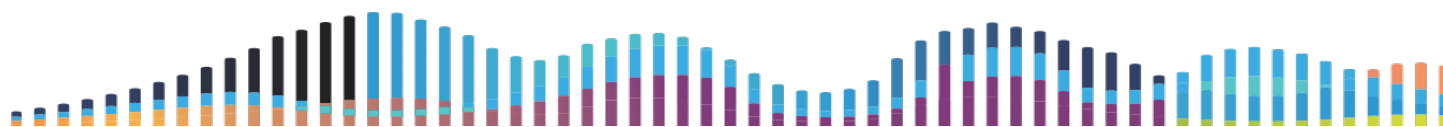
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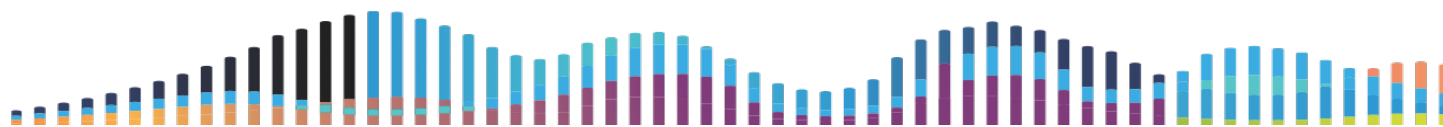
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What's new in this version of the Certification Guide?

This section is updated with every release of the guide.

Release date: October 28, 2020

- Guide aligned with HP Amplify and re-branded
- Added **HP Sales Certified – HP Textile Solutions [2020]** (certification launched on October 20, 2020)
- Added **HP Technical Certified – HP 3D Printing AE Engineering [2020]** (certification launched on October 20, 2020)
- Added **HP Technical Certified – HP 3D Printing AE Production [2020]** (certification launched on October 20, 2020)

Release date: November 4, 2020

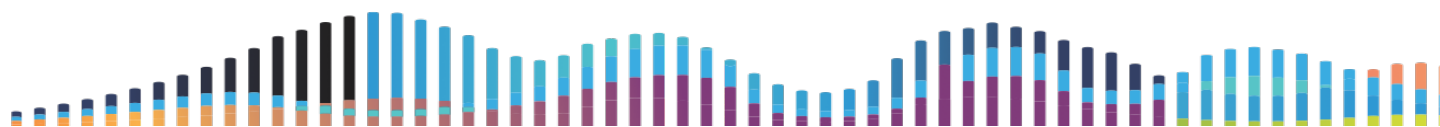
- **HP Sales Certified – Selling HP Workpath apps [2020]** and **HP Technical Certified – HP Command Center for HP Workpath apps [2020]** certifications were discontinued as of November 2, 2020. HP Power Services MPS partners can now easily get started with HP Workpath apps by completing the following self-paced training (training completion is required for HP Command Center account requests):
 - [HP Workpath apps sales training](#)
 - [HP Command Center and Workpath Billing Process](#)
 - [HP Command Center and HP Workpath Technical Training 2021](#)

Release date: November 17, 2020

- Added **HP Sales Certified – Healthcare Specialist [2020]**
 - This certification is being updated, with estimated launch date in late January 2021.
- Added **HP Sales Certified – PS Security Services [2021]**
 - This certification was launched on November 16, 2020.

Release date: December 4, 2020

- Adjusted upcoming certification availability
- Added **HP Sales Certified – PS Lifecycle Services [2021]** (launched December 2, 2020)
- Coming (the week of December 7, 2020): **HP Sales Certified – LF Design Solutions – DesignJet Value [2021]**



Release date: December 11, 2020

- Added **HP Sales Certified – LF Design Solutions – DesignJet Value [2021]** (certification launched on December 9, 2020)

Release date: January 12, 2021

- Added **HP Sales Certified – Print Lifecycle Services [2021]** (certification launched on January 4, 2021)
- Added **HP Certified – Endpoint Security [2020] vILT** (new virtual instructor-led path to the HP Certified – Endpoint Security [2020] certification for the times of COVID-19; print security focused only; launched on January 12, 2021)

Release date: January 27, 2021

- Aligned the Large Format (LF) Print pages within this guide with the new specialization and track structure under HP Amplify
- Aligned **HP Sales Certified – Print Lifecycle Services [2021]** with SYNERGY and POWER tiers only

Release date: March 4, 2021

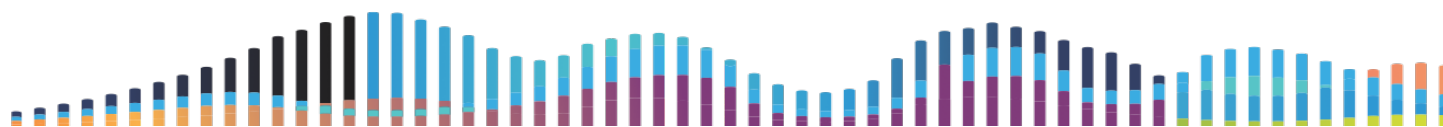
- Simplified Education Solutions certifications
- Adjusted ETA for **HP Technical Certified – PS Support Services [2021]** to September 2021
- Adjusted ETA for **HP Technical Certified – PS Managed Services [2021]** to September 2021
- Added **HP Sales Certified – Print Support Services (Page MPS) [2021]** (launched March 4, 2021)
- Added **HP Sales Certified – Print Managed Services (Component MPS) [2021]** (launched March 4, 2021)

Release date: March 19, 2021

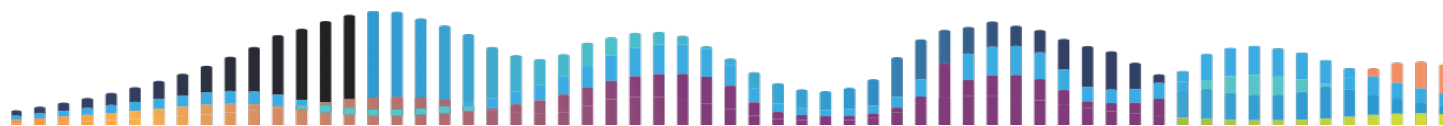
- Various translations of the **HP Sales Certified – PS Lifecycle Services [2021]** certification are available

Release date: March 26, 2021

- Various translations of the **HP Sales Certified – PS Security Services [2021]** certification are available
- Added **HP Sales Certified – Introduction to HP Contractual Business [2021]** (certification launched on March 26, 2021)

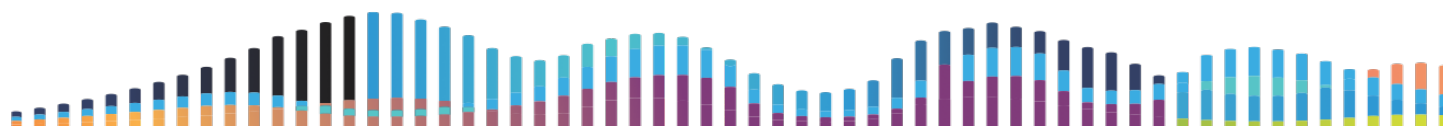


Program Overview

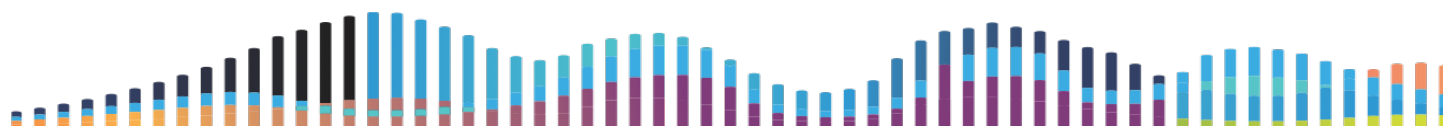


HP Amplify certifications at a glance

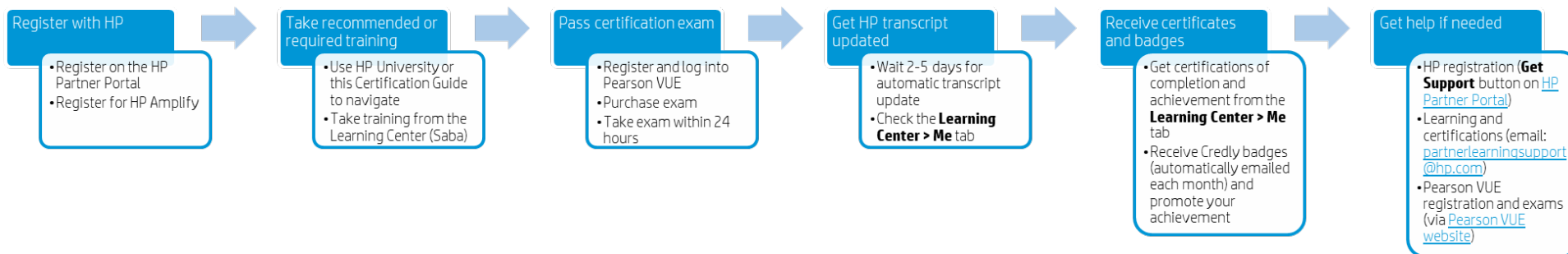
CERTIFICATION	SYNERGY	POWER	POWER SERVICES
HP Sales Certified – Business Personal Systems Hardware [2020]	✓		
HP Sales Certified – Printing Hardware [2020]	✓		
HP Sales Certified - Supplies [2020]	✓	✓	
HP Sales Certified – HP 3D Printing Engineering Solutions [2020] CLASSROOM	✓		
HP Sales Certified – HP 3D Printing Engineering Solutions [2020] ONLINE	✓		
HP Sales Certified – HP 3D Printing Production Solutions [2020] CLASSROOM	✓		
HP Sales Certified – HP 3D Printing Production Solutions [2020] ONLINE	✓		
HP Technical Certified – HP 3D Printing AE Engineering [2020]	✓		
HP Technical Certified – HP 3D Printing AE Production [2020]	✓		
HP Sales Certified – HP 3DaaS Plus [2020]	✓		
HP Technical Certified – Microsoft Collaboration Solutions [2020]	✓		
HP Technical Certified – Zoom Collaboration Solutions [2020]	✓		
HP Sales Certified – Education Solutions [2018] and [2019]	✓	✓	
HP Sales Certified – Healthcare Specialist [2020]	✓	✓	
HP Sales Certified – LF Design Solutions – DesignJet Value [2021]	✓	✓	✓
HP Sales Certified – Latex Mid-Volume and Flatbed [2017]	✓	✓	
HP Sales Certified – Latex Value [2017]	✓	✓	
HP Sales Certified – Latex Entry [2017]	✓	✓	
HP Sales Certified – HP Textile Solutions [2020]	✓	✓	
HP Sales Certified – Retail and Hospitality Solutions [2019]	✓	✓	



CERTIFICATION	SYNERGY	POWER	POWER SERVICES
HP Sales Certified - Workstations [2019]	✓	✓	
HP Sales Certified - PS Lifecycle Services [2021]	✓	✓	✓
HP Sales Certified - PS Manageability Services [2021] coming April 2021	✓	✓	
HP Sales Certified – PS Security Services [2021]	✓	✓	
HP Sales Certified – Print Lifecycle Services [2021]	✓	✓	
3rd party cloud certifications			✓
HP Sales Certified – Introduction to HP Contractual Business [2021] NEW!			✓
HP Certified – Endpoint Security [2020] ONLINE			✓
HP Certified – Endpoint Security [2020] CLASSROOM			✓
HP Certified – Endpoint Security [2020] vILT			✓
HP Technical Certified – PC Security [2018]			✓
HP Technical Certified – Print Security [2018]			✓
HP Sales Certified – Selling HP Access Control [2019] HP Technical Certified – Implementing HP Access Control [2019] HP Technical Certified – Deploying HP Access Control with MFPsecure [2019]			✓
HP Sales Certified – Selling HP Security Manager [2019] HP Technical Certified – Implementing HP Security Manager [2019]			✓
HP Sales Certified – Selling MyQ Solutions [2020] EMEA only HP Technical Certified – Implementing MyQ Solutions [2020] EMEA only			✓
HP Technical Certified – PS Support Services [2021] coming ~September 2021			✓
HP Sales Certified – Print Support Services (Page MPS) [2021] NEW! Launched March 4, 2021			✓
HP Technical Certified – PS Managed Services [2021] coming ~September 2021			✓
HP Sales Certified – Print Managed Services (Component MPS) [2021] NEW! Launched March 4, 2021			✓
HP Sales Certified – Large Format Print Managed Services [2021] coming soon			✓



Certification process



Step 1: Register with HP

- Register on the [HP Partner Portal](#)
- Register for HP Amplify

Step 2: Take a recommended or required training

- Use [HP University](#) or this Certification Guide to navigate
- Take training from the [HP Partner Learning Center](#) (Saba); direct training links are provided in this guide

Step 3: Pass the certification exam

- Register and log in to [Pearson Vue](#)
- Purchase the exam
- Take the exam within 24 hours (otherwise, you forfeit the exam with no refund)

Step 4: Get HP transcript updated

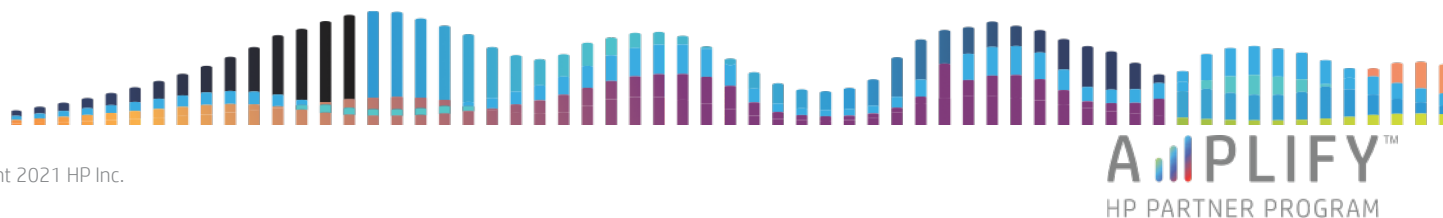
- Wait 2-5 days for automatic transcript update
- Check the [HP Partner Learning Center](#) > Me (tab)

Step 5: Receive certificates and badges

- Get certifications of completion and achievement from the [HP Partner Learning Center](#) > Me (tab)
- Receive Credly certification badges (automatically emailed each month)
- Promote your achievement

Get help, if needed

- Click the **Get Support** button on the [HP Partner Portal](#)
- Learning and certifications email: partnerlearningsupport@hp.com
- Pearson VUE registration and exams (via [Pearson VUE website](#))

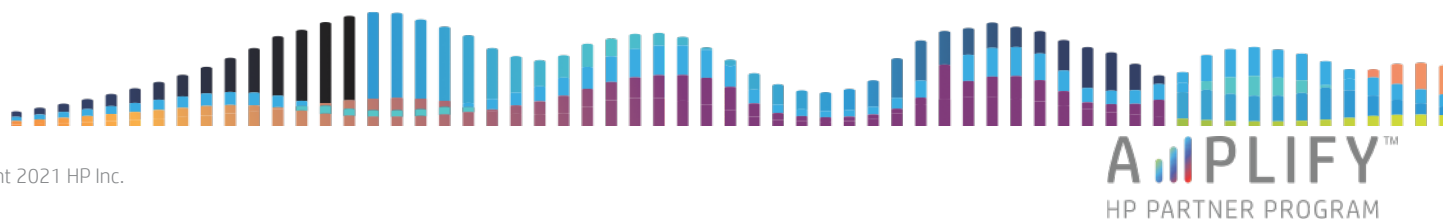


Credly badging

- Badges issued monthly via the Credly platform
- Issued for each HP University certification
- Verified and linked to employment databases
- Represent demonstrated skills and achievement
- Shareable via
 - Email
 - Facebook
 - Messenger
 - LinkedIn (newsfeed and profile)
 - Twitter
 - WhatsApp

The screenshot displays the Credly platform interface for the 'HP Certified - Endpoint Security [2020] ONLINE' badge. The badge is issued by HP University and is categorized as a 'Certification' at a 'Foundational' level, taking 'Hours' to complete and costing 'Paid'. The badge is associated with several skills: Advanced Security Threats, Consultative Sales, Consultative Selling, Cybersecurity, Cyber Security Assessments, Endpoint Security, Endpoint Security Technologies, Sales Skills, and Sales Skills Transformation. The earning criteria require the earner to have successfully completed several required self-paced online courses (approximately 2-3.5 hours in duration, depending on the path taken) and to have successfully passed the Pearson VUE-based endpoint security core exam with a score of 70% or higher, or an appropriate Pearson VUE-based upgrade/delta exam if holding a qualified prerequisite certification.

HP issues digital Credly badges to partners who acquire an HP University certification. Partners should add admin@youracclaim.com as a trusted sender to be sure they receive these digital badge offerings.

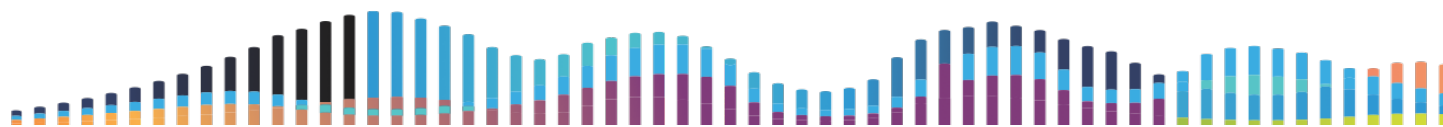


Standard exam pricing

	Developed countries*	Emerging countries*
HP2 (core) exams	\$110	\$55
HP3 (services) exams	\$20	\$20
HP4 (specialized core) exams	\$500	\$250
HP5 (delta/upgrade) exams	\$60	\$30

HP exams are delivered via [Pearson VUE](#). A fee is charged for every exam attempt. You must take a purchased exam within 24 hours; otherwise, you forfeit the exam with no refund.

*To determine if your country is classified as a developed or emerging, see the Pricing Spreadsheet [here](#).



Exam types

When should I take the core exam (HP2 or HP4) versus the delta exam (HP5)?

Core exams (HP2 and HP4)

Applicable to/if:

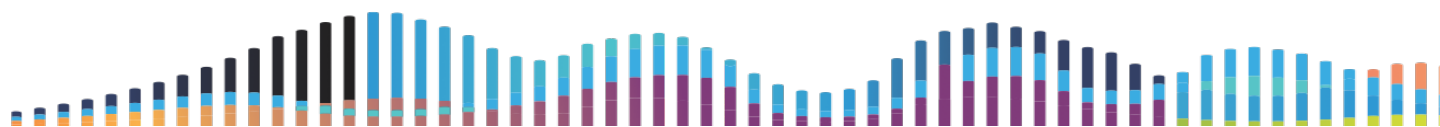
- New channel partners
- Partners not qualified for the delta exam (i.e. do not have the previous version of the certification)
- A delta exam does not exist (not every certification has a delta exam)

Delta exams (HP5)

- Used for accelerated certification paths
- Designed to recognize previous partner certification achievement
- Are discounted and shorter exams, focusing on changes from the previous certification
- Partner must qualify for delta exams (typically by holding the identified previous version of the certification)
- Not every certification has an accelerated path and delta exam

How do I know if I'm qualified for the accelerated path / delta exam?

- Be sure you hold the identified prerequisite (typically the previous version of the certification)
- The requirement is highlighted in this guide and in the Exam Preparation Guide that comes with each certification
- When in doubt, contact the HP Amplify learning support team at partnerlearningsupport@hp.com



Certificates of completion and achievement

When will I see my achievement recorded with HP?

You can confirm that you successfully passed an exam at Pearson VUE (<http://www.pearsonvue.com/hpi/>) under your profile:

- Log in and click **Exam History**

In most cases, your certification achievement appears on your partner portal within 3-5 days.

- **Exceptions:** Mismatches between your information at Pearson VUE and at HP

What can I do to help with the data flow between Pearson VUE and HP?

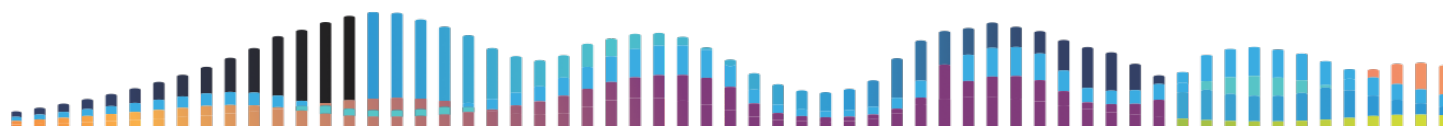
- Ensure that your Pearson VUE profile contains the same information as HP:
 - Your last name
 - Your email address
 - Your HP Learner ID (HP Learner ID is **not** the same as the Pearson VUE candidate ID!)

How do I know what my HP Learner ID is?

- Click [here](#): Sign in with your partner credentials, scroll down to **Other Information**. Learner ID is the first item

Questions?

- Contact the HP partner learning support team at partnerlearningsupport@hp.com



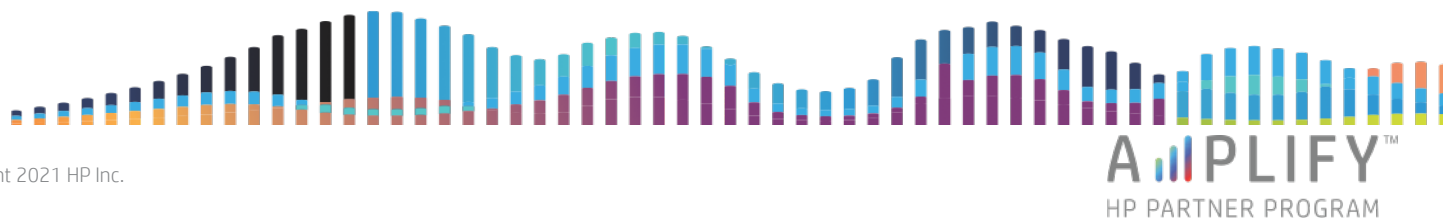
HP University resources

HP University – Your resource for HP certifications

HP offers a streamlined approach to partner training and certifications with content that's not just focused on what to sell but how to sell. HP University provides a single, go-to location where partner employees can find everything they need—from guidance on which trainings are applicable to their role and focus area, to the certifications and exams they need to acquire. Certifications make it possible for partner companies to qualify for HP Amplify membership, specializations, and compensation.

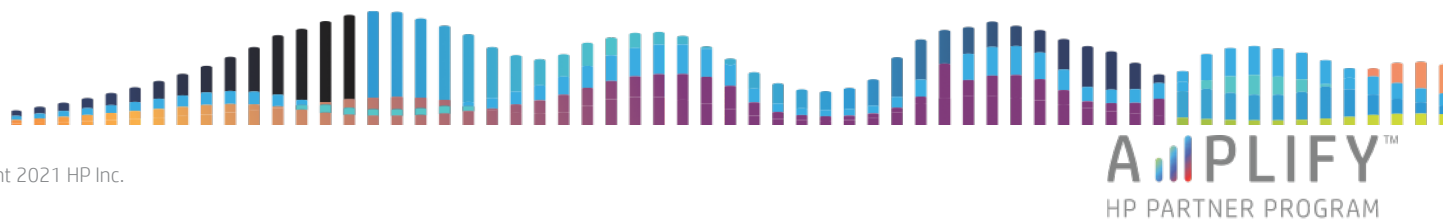
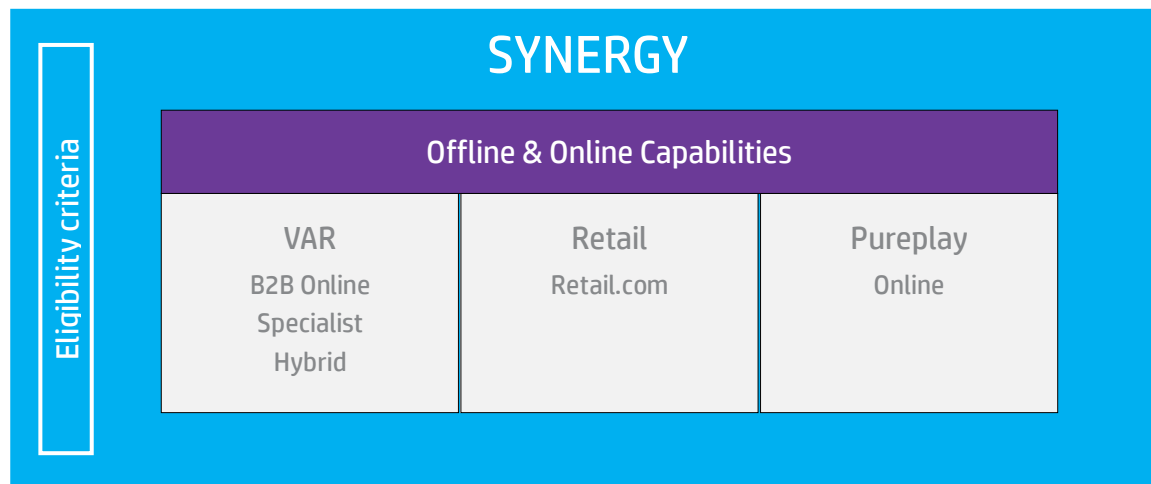
- **Access:** HP University at <https://z.hpsalescentral.com/#/hpuniversity> (Log in using your partner credentials.)
- **Access:** Certification exams on Pearson VUE: <http://www.pearsonvue.com/hpi>

The screenshot shows the HP University website interface. At the top, there are navigation tabs: Information, Onboarding, Sales Skills, Certifications (selected), Print Products/Solutions, Personal Systems Products/Solutions, and Marketing. Below the navigation, there's a header section titled "About HP Certifications" with a question mark icon. It includes a dropdown menu for "Specialist (Print)", a dropdown for "HP Sales Certified – 3D Print Solutions [2017]", and another dropdown for "Core". There are also "Live Chat" and "Self Help" buttons. A callout box labeled "Live chat" points to the "Live Chat" button, and another callout box labeled "Self help" points to the "Self Help" button. Below the navigation, there's a section titled "HP Sales Certified – 3D Print Solutions [2017]" with a description: "This sales certification validates that you have the right knowledge and skills to be a valued sales professional with an HP 3D Print Solutions Specialist channel partner and, once achieved, helps your employer meet the certification requirements of that program." It also lists "Associated specialization: 3D Print Specialist", "Status: Active", "Availability date: 6/23/2017", and "Minimum # of individuals per partner company: 1". At the bottom, there's a key for icons: Classroom (blue square), Virtual Classroom (purple square), Web (self paced) (green square), Other Resources (black square), and Exam (green square with checkmark). A callout box labeled "Embedded explanations" points to the question mark icon in the "About HP Certifications" section.



▶ SYNERGY PARTNERS ◀

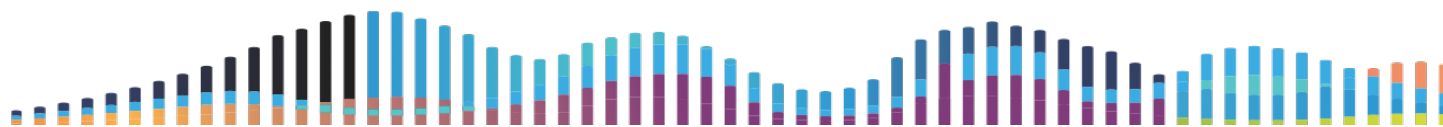
HP Amplify program membership eligibility (CAPABILITIES)



Business Personal Systems Hardware

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Business Personal Systems Hardware [2020]	All candidates	Selling HP Business Personal Systems 2020 (recommended)	WBT 2 hours	HP2-I15	Participation in a virtual HP Amplify Elevate Energizer Training Tour 2021 will continue to be treated under the current terms. Participants in an approved training tour will receive credit toward SYNERGY membership eligibility. Any amendments to the current terms and conditions will be communicated accordingly. For more information, contact your PBM.

Languages
Training: English, French, German, Italian, Polish, European Portuguese, Russian, European Spanish
Exam: English, French, German, Italian, Polish, European Portuguese, Russian, European Spanish, Turkish

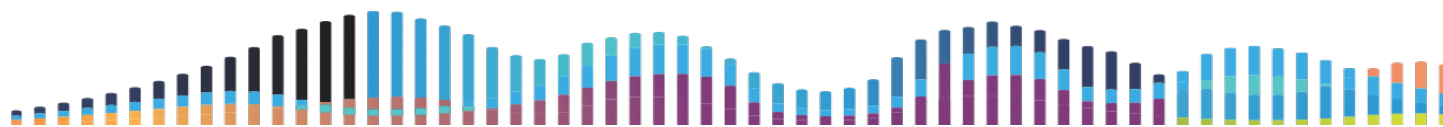


Print Systems Hardware

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Printing Hardware [2020]	All candidates	Selling the HP Office Printing Portfolio – 2020 (recommended) Selling the HP Home Printing Portfolio (recommended)	WBT 2.5 hours WBT 0.5 hours	HP2-I17	Participation in a virtual HP Amplify Elevate Energizer Training Tour 2021 will continue to be treated under the current terms. Participants in an approved training tour will receive credit toward SYNERGY membership eligibility. Any amendments to the current terms and conditions will be communicated accordingly. For more information, contact your PBM.

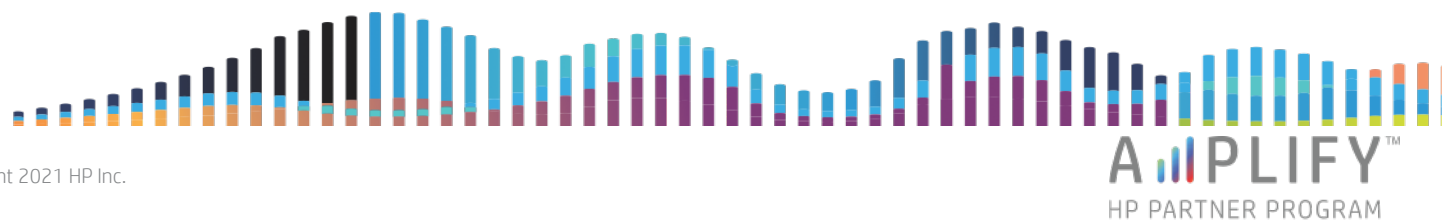
Languages

Training: English, French, German, Italian, Polish, European Portuguese, Russian, European Spanish
Exam: English, French, German, Italian, Polish, European Portuguese, Russian, European Spanish, Turkish



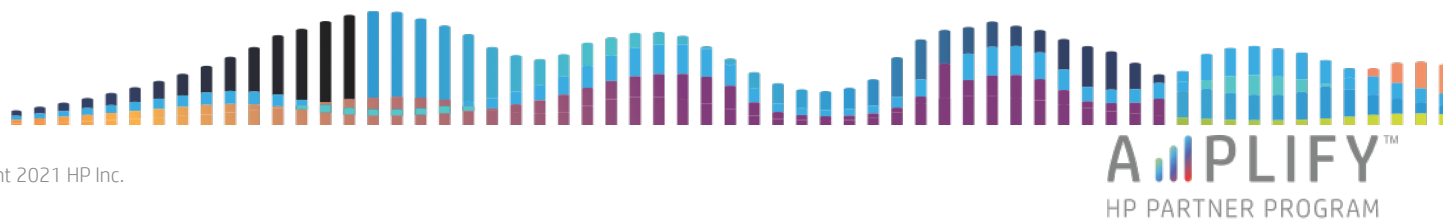
Supplies (EMEA and AMS markets)

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Supplies [2020]	All candidates in EMEA and AMS markets	Selling HP Supplies—2020 Module 1: The Value of Original HP Supplies (recommended) Selling HP Supplies—2020 Module 2: The Value of Original HP Toner (recommended) Selling HP Supplies—2020 Module Three: The value of Original HP PageWide and HP LaserJet color cartridges (recommended) Selling HP Supplies—2020 Module Four: The Value of Original HP Inks (recommended) Selling HP Supplies—2020 Module Five: The Value of HP Programs (recommended)	WBT 30 mins WBT 40 mins WBT 40 mins WBT 30 mins WBT 20 mins	HP2-I14	Participation in a virtual HP Amplify Elevate Energizer Training Tour 2021 will continue to be treated under the current terms. Participants in an approved training tour will receive credit toward SYNERGY membership eligibility. Any amendments to the current terms and conditions will be communicated accordingly. For more information, contact your PBM.
Languages	Training: English, French, German, Italian, Polish, European Portuguese, Russian, European Spanish, Turkish Exam: English, French, German, Italian, Polish, European Portuguese, Russian, European Spanish, Turkish					



Supplies (APJ markets)

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified - Supplies [2020]	All candidates in APJ markets	Selling Original HP Supplies – India 2020 (recommended) Selling Original HP Supplies – Greater Asia 2020 (recommended) Selling Original HP Supplies – Australia 2020 (recommended) Selling Original HP Supplies – New Zealand 2020 (recommended) Selling Original HP Supplies – Singapore and Philippines 2020 (recommended)	WBT (60 minutes)	HP2-I18	Participation in a virtual HP Amplify Elevate Energizer Training Tour 2021 will continue to be treated under the current terms. Participants in an approved training tour will receive credit toward SYNERGY membership eligibility. Any amendments to the current terms and conditions will be communicated accordingly. For more information, contact your PBM.
Languages	Training: English, Indonesian, Japanese, Korean, Thai, Vietnamese Exam: English, Indonesian, Japanese, Korean, Thai, Vietnamese					



3D Printing Specialist (Engineering Design)

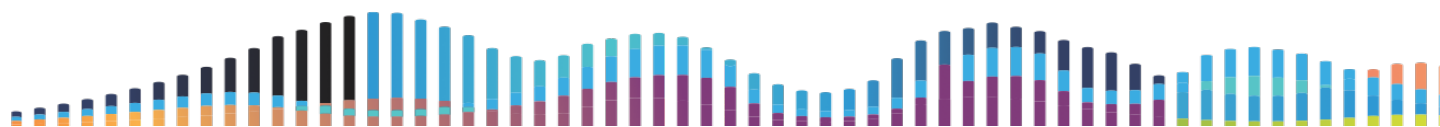
Choose either...

Type	# of people	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	1	HP Sales Certified – HP 3D Printing Engineering Solutions [2020] CLASSROOM	All candidates	01072563 – HP 3D Introduction to Additive Manufacturing (recommended) 01087996 – HP 3D Printing 500 and 300 Series Face-to-Face Training (recommended) 01087997 – HP 3D Printing Advanced Sales Face-to-Face Training (recommended)	WBT 45 min ILT 1 day ILT 1 day	HP2-H68	

Languages
Training: English, Korean, Japanese, Simplified Chinese
Exam: English

Type	# of people	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	1	HP Sales Certified – HP 3D Printing Engineering Solutions [2020] ONLINE	All candidates	01072563 – HP 3D Introduction to Additive Manufacturing (recommended) 0001093449 – HP 3D Printing 500 and 300 Series WBT (required)	WBT 45 min WBT 5 hours	Selling HP Jet Fusion 500-300 Solutions 2020 online exam	

Languages
Training: English, Korean Japanese, Simplified Chinese
Exam: English



3D Printing Specialist (Production)

Choose either...

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – HP 3D Printing Production Solutions [2020] CLASSROOM	All candidates	01087998 – HP 3D Printing 42x0 and 52x0 Series Face-to-Face Training (required)	ILT 1 day	HP2-H97	Prerequisite for this certification: <ul style="list-style-type: none"> HP Sales Certified – HP 3D Printing Engineering Solutions [2020]

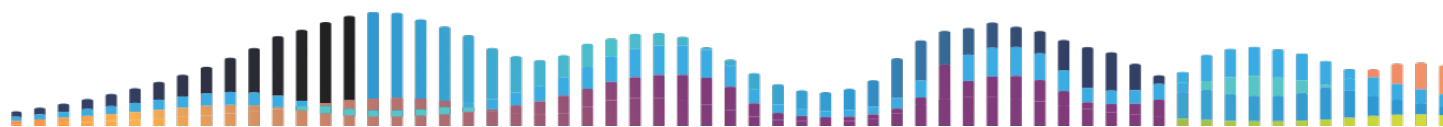
Languages

Training: English
Exam: English

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – HP 3D Printing Production Solutions [2020] ONLINE	All candidates	0001089906 – HP Jet Fusion 4200 and 5200 Series 3D Printing Solutions (required)	WBT 8 hours	HP2-I12	Prerequisite for this certification: <ul style="list-style-type: none"> HP Sales Certified – HP 3D Printing Engineering Solutions [2020]

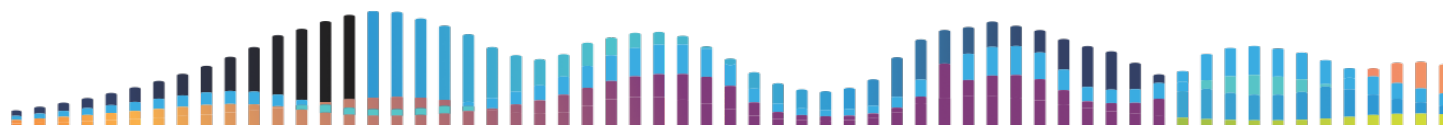
Languages

Training: English
Exam: English



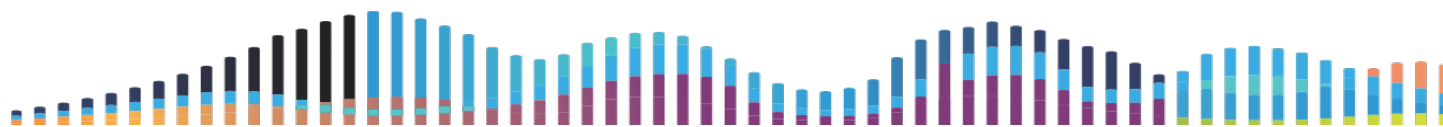
3D Printing Specialist (AE Engineering)

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Technical	HP Technical Certified – HP 3D Printing AE Engineering [2020]	All candidates	HP 3DP AE Engineering Webinar (required)	WBT (2 hrs)	Click here	Prerequisite for this certification: <ul style="list-style-type: none"> • HP Sales Certified – HP 3D Printing Engineering Solutions [2020] ONLINE
Languages	Training: English Exam: English					



3D Printing Specialist (AE Production)

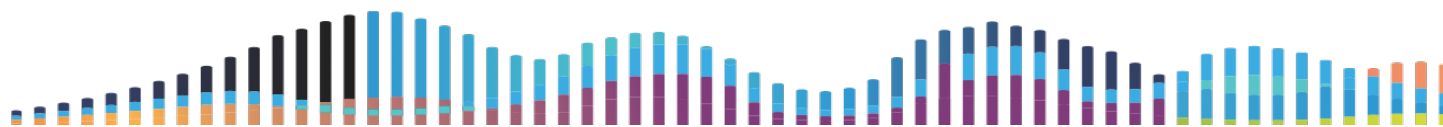
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Technical	HP Technical Certified – HP 3D Printing AE Production [2020]	All candidates	HP 3DP AE Production Webinar (required)	WBT (3.5 hrs)	Click here	Prerequisite for this certification: <ul style="list-style-type: none"> • HP Sales Certified – HP 3D Printing Production Solutions [2020] ONLINE
Languages	Training: English Exam: English					



3DaaS Plus Specialist

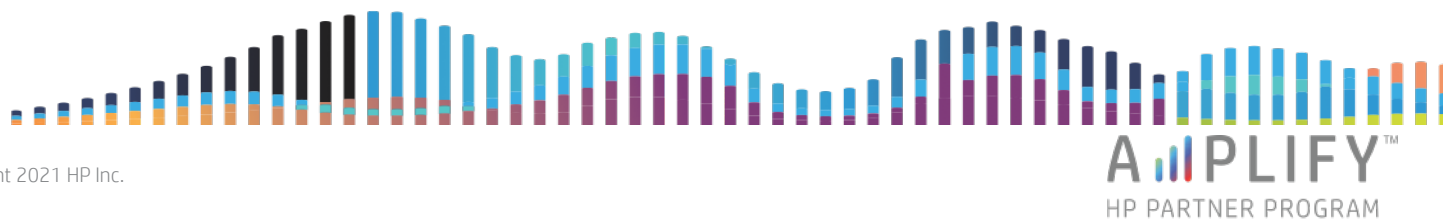
EMEA markets only

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – HP 3DaaS Plus [2020]	All candidates	0001090444 HP 3DaaS Plus Certification Training (EMEA) (required)	WBT 1 hr	HP2-I13	Prerequisite for this certification: <ul style="list-style-type: none"> HP Sales Certified – HP 3D Printing Engineering Solutions [2020]
Languages	Training: English Exam: English					



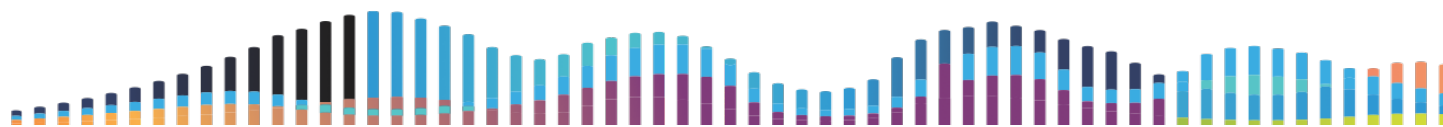
Collaboration – Microsoft Teams

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Technical	HP Technical Certified – Microsoft Collaboration Solutions [2020]	All Microsoft candidates	HP and Microsoft Teams Rooms Pre-Qualification Training (recommended) Microsoft Teams Rooms pre-qualification assessment (recommended) Implementing Microsoft Collaboration Solutions 2020 (recommended)	WBT 30 min vILT 4 hours	Implementing Microsoft Collaboration Solutions 2020 – Exam	Recommended: Take the pre-qualification training and pass the pre-qualification assessment before attending the 4-hour vILT and taking the certification exam.
Languages	Training: English Exam: English					



Collaboration – Zoom

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Technical	HP Technical Certified – Zoom Collaboration Solutions [2020]	All Zoom candidates	HP and Zoom Rooms Pre-Qualification Training (recommended) Zoom Rooms pre-qualification assessment (recommended) Implementing Zoom Collaboration Solutions 2020 (recommended)	WBT 30 min vILT 4 hours	Implementing Zoom Collaboration Solutions 2020 – Exam	Recommended: Take the pre-qualification training and pass the pre-qualification assessment before attending the 4-hour vILT and taking the certification exam.
Languages	Training: English Exam: English					



Education

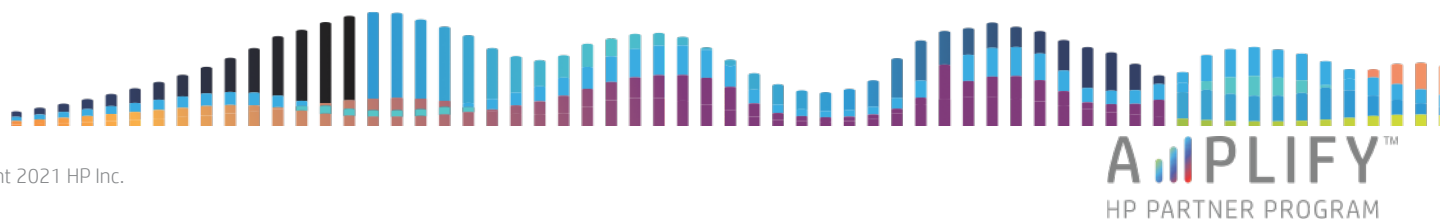
Path 1: Customized Education certification: Contact education.partner@hp.com for details.

Path 2: Security in Education

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Education Solutions [2019]	All candidates	N/A (training is not available; written essay exam is based on research)	N/A	HP2-H85	
Languages	Training: English Exam: English					

Path 3: Alternative certification, focused on Microsoft & HP solutions

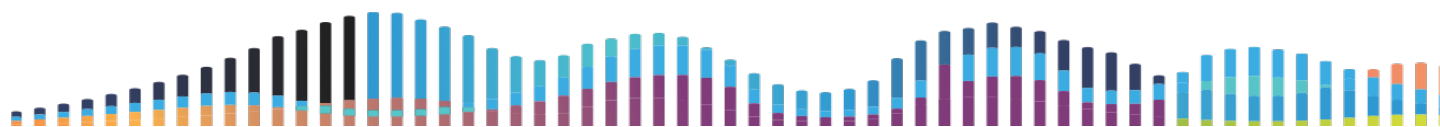
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Education Solutions [2018]	All candidates	01072017 – HP ProBook x360 11 G1 Education Edition with Windows Ink and OneNote 01072812 – HP Blended Learning with Microsoft Education System 01072814 – Microsoft in the Classroom 01072818 – Microsoft Education Selling Solutions 01073229 – Achieving a Return on EdTech	WB: 30 min WBT: 36 min WBT: 36 min WBT: 36 min WBT: 14 min	HP2-H49	
Languages	Training: English Exam: English					



Healthcare

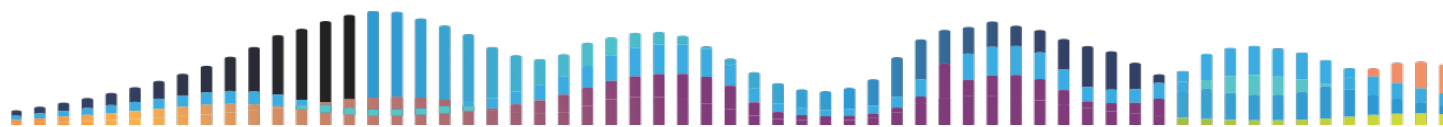
This certification is undergoing a refresh...

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Healthcare Specialist [2020]	All candidates in the US	<p>Recommended training (covered by the certification exam):</p> <ol style="list-style-type: none"> Healthcare Technology Buying Personas Understanding the U.S. Healthcare system Meet the Healthcare Personas Healthcare Essentials 2019 Healthcare Solutions Sales Support Guide <p>Recommended training (not covered by the certification exam):</p> <ol style="list-style-type: none"> Overview of Real-time location services (RTLS) in healthcare Electronic Prescriptions for Controlled Substances & FIPS-201 Fingerprint Readers Electrical Safety Standards in Healthcare and 60601-1-2 Integrated Privacy Filters in Healthcare 	<p>WBT (30m)</p> <p>WBT (34m)</p> <p>WBT (40m)</p> <p>WBT (30m)</p> <p>Handout</p>	HP4-A06	The exam price is set at US\$500.
Sales	HP Sales Certified – Healthcare Specialist [2020]	All candidates in France	<p>Recommended training (covered by the certification exam):</p> <ol style="list-style-type: none"> Global HIT Market Landscape France HIT Market Landscape Healthcare Essentials 2019 	<p>WBT (22m)</p> <p>WBT (23m)</p> <p>WBT (30m)</p>	HP2-H98	The exam price is \$110 for developed countries, \$55 for emerging countries
Sales	HP Sales Certified – Healthcare Specialist [2020]	All candidates in Belgium	<p>Recommended training (covered by the certification exam):</p> <ol style="list-style-type: none"> Global HIT Market Landscape Belgium HIT Market Landscape Healthcare Essentials 2019 	<p>WBT (22m)</p> <p>WBT (30m)</p> <p>WBT (30m)</p>	HP2-H99	The exam price is \$110 for developed countries, \$55 for emerging countries
Sales	HP Sales Certified – Healthcare Specialist [2020]	All candidates in Germany	<p>Recommended training (covered by the certification exam):</p> <ol style="list-style-type: none"> Global HIT Market Landscape German HIT Market Landscape Healthcare Essentials 2019 	<p>WBT (22m)</p> <p>WBT (20m)</p> <p>WBT (30m)</p>	HP2-I01	The exam price is \$110 for developed countries, \$55 for emerging countries
Sales	HP Sales Certified – Healthcare Specialist [2020]	All candidates in the UK&I	<p>Recommended training (covered by the certification exam):</p> <ol style="list-style-type: none"> Global HIT Market Landscape UK HIT Market Landscape Healthcare Essentials 2019 	<p>WBT (22m)</p> <p>WBT (23m)</p> <p>WBT (30m)</p>	HP2-I02	The exam price is \$110 for developed countries, \$55 for emerging countries



Sales	HP Sales Certified – Healthcare Specialist [2020]	All candidates in AUS and NZ	Recommended training (covered by the certification exam): 1. Global HIT Market Landscape 2. Australia/NZ HIT Market Landscape 3. Healthcare Essentials 2019	WBT (22m) WBT (23m) WBT (30m)	HP2-I03	The exam price is \$110 for developed countries, \$55 for emerging countries
Sales	HP Sales Certified – Healthcare Specialist [2020]	All candidates in other countries	Recommended training (covered by the certification exam): 1. Global HIT Market Landscape 2. Healthcare Essentials 2019	WBT (22m) WBT (30m)	HP2-I04	The exam price is \$110 for developed countries, \$55 for emerging countries

Languages
Training: English, German (training specific to Germany only), French (training specific to France only)
Exam: English, German (German exam only), French (French exam only)

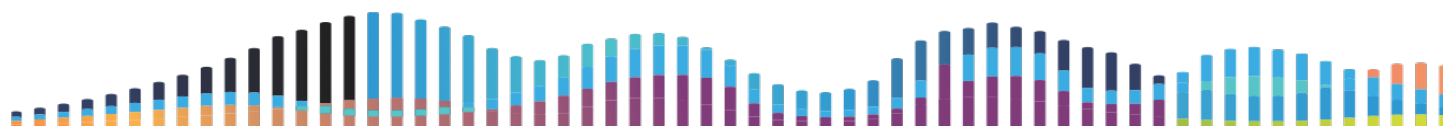


LF Design Solutions: DesignJet Value

Launched December 9, 2020

LF Design Solutions: DesignJet Value track

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – LF Design Solutions – DesignJet Value [2021]	All	HP DesignJet Fundamentals 2021 (recommended) HP DesignJet T-Series 2021 (recommended) HP DesignJet Z-Series 2021 (recommended)	WBT (1.5 hrs) WBT (1.5 hrs) WBT (1.5 hrs)	HP2-I23	The certification exam can be accessed at https://home.pearsonvue.com/hpi > View exams
Languages	Training: English Exam: English					



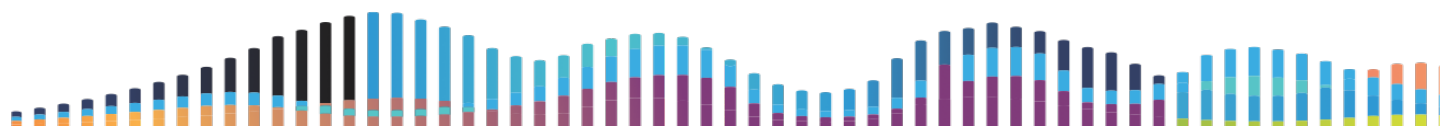
LF Production & Textiles Solutions [1 of 2]

LF Production & Textiles Solutions Production Mid-Volume track

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Latex Mid-Volume and Flatbed [2017]	All candidates	01075235 – Latex Fundamentals 01075234 – Mid Volume and Flatbed Certification	WBT WBT	01075443 – Fund Assess HP2-H59	01075443 (Fundamentals Assessment) is a Saba-based assessment and is required in addition to the Pearson VUE exam
Languages	Training: English Exam: English					

LF Production & Textiles Solutions Commercial Productivity track

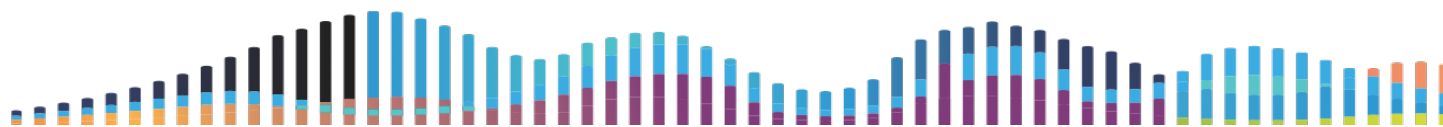
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Latex Value [2017]	All candidates	01075235 – Latex Fundamentals 01075233 – Low Volume Value Certification	WBT WBT	01075443 – Fund Assess HP2-H58	01075443 (Fundamentals Assessment) is a Saba-based assessment, required in addition to the Pearson VUE exam
Languages	Training: English Exam: English					



LF Production & Textiles Solutions [2 of 2]

LF Production & Textiles Solutions Commercial Entry track

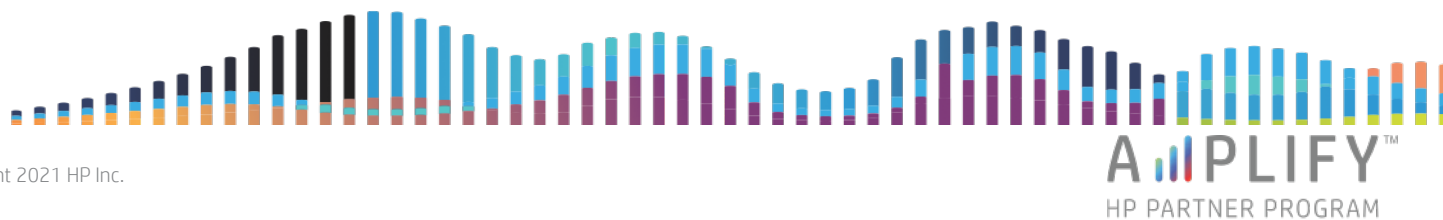
Type		Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Latex Entry [2017]	All candidates	01075235 – Latex Fundamentals 01075233 – Low Volume Value Certification	WBT WBT	01075443 – Fund Assess HP2-H57	01075443 (Fundamentals Assessment) is a Saba-based assessment, required in addition to the Pearson VUE exam
Languages	Training: English Exam: English					



LF Design Solutions: Technical Production

Technical Production track

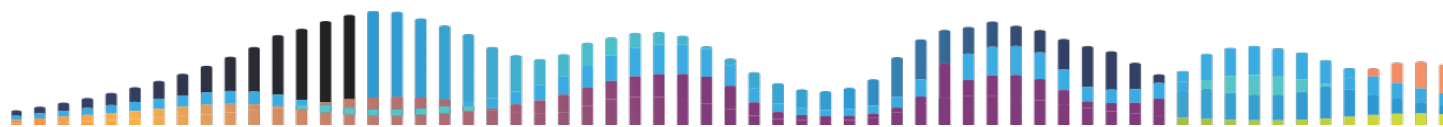
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP PageWide XL sales training	All candidates	Invitation only	ILT – 4 days	N/A	This training provides insights into the complete HP PageWide XL product solution, as well as consultative sales skills. <ul style="list-style-type: none"> • 2 days theoretical and hands-on product training • 2 days consultative sales skills
AND TECHNICAL						
Technical	HP PageWide XL Printer Service Qualification	All candidates	Invitation only	ILT – 7 days	N/A	The complete HP PageWide XL qualification consist of SPWP1 + SPWF1 and is a 10-hour ILT training. The minimal required qualification for HP PageWide partner certification is the HP Design PageWide XL Printer Service training.
	AND					
	HP PageWide XL Folder Service Qualification (highly recommended)	All candidates	Invitation only	ILT – 3 days	N/A	
Languages	Training: English Exam: English					



LF Production & Textiles Solutions: Textile tracks

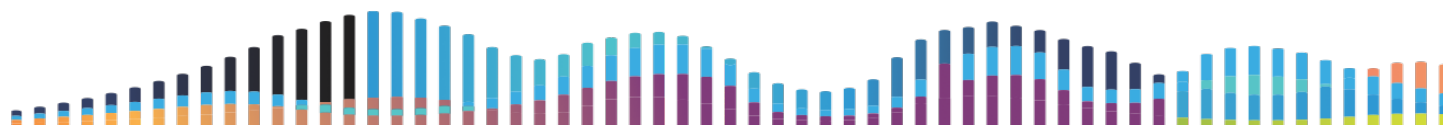
Commercial Textile / Dye Sub & Production Textile / Dye Sub tracks

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – HP Textile Solutions [2020]	All candidates	Textile Printing Fundamentals (recommended) HP Textiles Essentials 2020 (recommended) HP Textiles Portfolio 2020 (recommended)	WBT (3 hrs) WBT (2 hrs) WBT (2 hrs)	HP2-I19	
Languages	Training: English Exam: English					



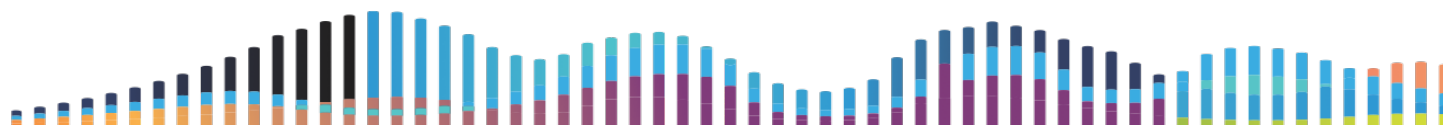
Retail and Hospitality

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Retail and Hospitality Solutions [2019]	All candidates	01086930 – HP Retail Solutions 01083860 – Selling the HP Engage One Prime 01079632 – HP Engage Go 01083689 – HP Engage One Prime	WBT – 47 mins WBT – 20 mins WBT – 30 mins WBT – 4 mins	HP2-H90	
		Upgrading candidates	01086930 – HP Retail Solutions 01083860 – Selling the HP Engage One Prime 01079632 – HP Engage Go 01083689 – HP Engage One Prime	WBT – 47 mins WBT – 20 mins WBT – 30 mins WBT – 4 mins	HP5-C06D	To qualify for the accelerated/upgrade path, you must hold the HP Sales Certified – Retail Point of Sale [2017] certification.
Languages	Training: English, Arabic, Simplified Chinese, Traditional Chinese, French, Indonesian, Italian, Japanese, Korean, Modern Spanish, Thai, Turkish, German Exam: English, Arabic, Simplified Chinese, Traditional Chinese, French, Indonesian, Italian, Japanese, Korean, Modern Spanish, Thai, Turkish, German					



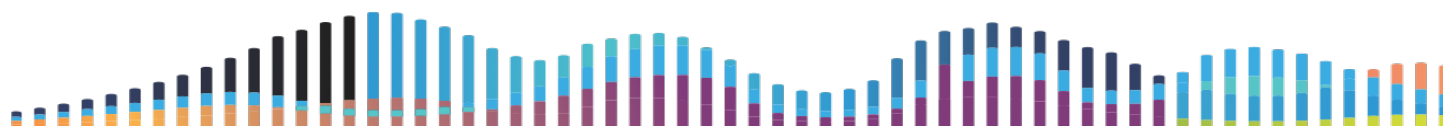
Workstations – Workstations Business Specialist

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified - Workstations [2019]	New candidates	The Power of Z (Course ID 01084571) Z by HP for Creative Professionals (Course ID 01082575) HP Commercial Virtual Reality Solutions (Course ID 01083554) Creating and Selling a Z Ecosystem (Course ID 01084408)	WBT – 20 min WBT – 20 min WBT – 20 min WBT – 20 min	HP2-H91	
		Upgrading candidates	The Power of Z (Course ID 01084571) Z by HP for Creative Professionals (Course ID 01082575) HP Commercial Virtual Reality Solutions (Course ID 01083554) Creating and Selling a Z Ecosystem (Course ID 01084408)	WBT – 20 min WBT – 20 min WBT – 20 min WBT – 20 min	HP5-C07D	HP Sales Certified – Workstations [2018] is required for upgrading candidates.
Languages	Training: English Exam: English, Simplified Chinese, Japanese					



Workstations – Workstations Vertical Industry Specialist

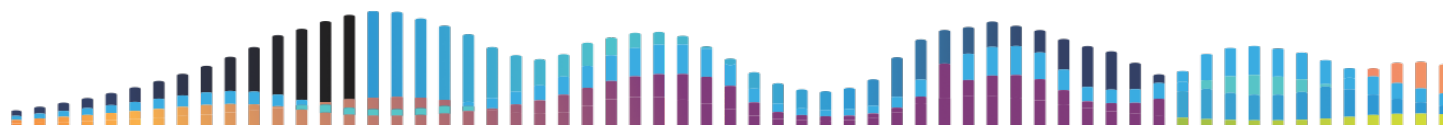
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
CHOOSE BETWEEN THE FOLLOWING INDIVIDUAL COURSES (to be completed by the same person) OR 1 SALES CERTIFICATION						
2 INDIVIDUAL COURSES (Total duration = 40 minutes)						
Sales	Training only	All candidates	The Power of Z (Course ID 01084571)	WBT: 20 min	N/A	Completion of these courses is equivalent to achieving HP Sales Certified – Workstations [2019 entry] .
Sales	Training only	All candidates	Creating and Selling a Z Ecosystem (Course ID 01084408)	WBT: 20 min	N/A	
SALES CERTIFICATION						
Sales	HP Sales Certified - Workstations [2019]	New candidates	The Power of Z (Course ID 01084571) Z by HP for Creative Professionals (Course ID 01082575) HP Commercial Virtual Reality Solutions (Course ID 01083554) Creating and Selling a Z Ecosystem (Course ID 01084408)	WBT: 20 min WBT: 20 min WBT: 20 min WBT: 20 min	HP2-H91	HP Sales Certified – Workstations [2018] is required for upgrading candidates.
		Upgrading candidates	The Power of Z (Course ID 01084571) Z by HP for Creative Professionals (Course ID 01082575) HP Commercial Virtual Reality Solutions (Course ID 01083554) Creating and Selling a Z Ecosystem (Course ID 01084408)	WBT: 20 min WBT: 20 min WBT: 20 min WBT: 20 min	HP5-C07D	
Languages	Training: English Exam: English, Simplified Chinese, Japanese					



Personal Systems (PS) Lifecycle Services

Available December 2, 2020

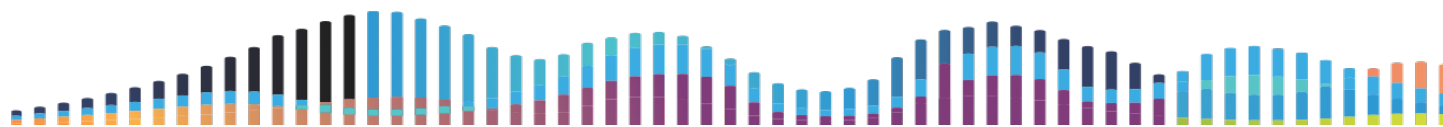
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – PS Lifecycle Services [2021]	All candidates	HP Lifecycle Services Level 2 Portfolio and Selling Training for Channel Partners	WBT (90 min)	HP2-I22	Prerequisite(s): None One certification, which includes: <ul style="list-style-type: none"> PS Lifecycle L1 and L2 training One Pearson VUE exam The certification exam can be accessed at https://home.pearsonvue.com/hpi > View exams
Languages	Training: English, Italian, Korean, Polish, Simplified Chinese, Thai, Japanese, Modern Spanish, Brazilian Portuguese, French, Turkish, Russian, German Exam: English, Italian, Korean, Polish, Simplified Chinese, Thai, Japanese, Modern Spanish, Brazilian Portuguese, French, Turkish, Russian, German					



Personal Systems (PS) Manageability Services

Available Spring 2021

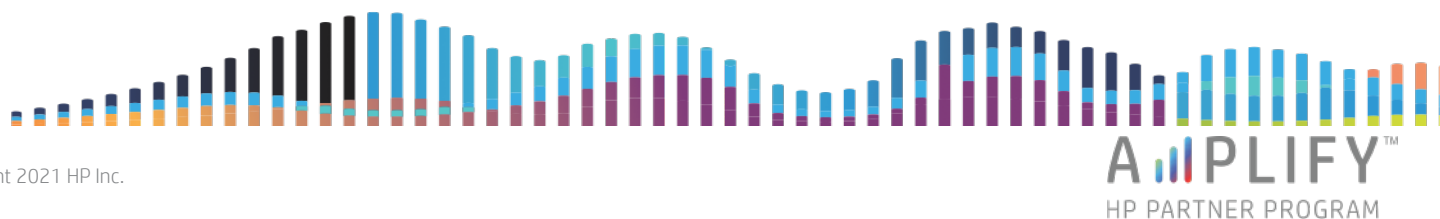
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – PS Manageability Services [2021]	All candidates	Selling HP PS Manageability Services 2021	TBD	TBD	Prerequisite(s): None One certification, which includes: <ul style="list-style-type: none"> • PS Manageability L1 and L2 training • One Pearson VUE exam
Languages	Training: English; other languages TBD Exam: English; other languages TBD					



Personal Systems (PS) Security Services

Launched 11/16/2020

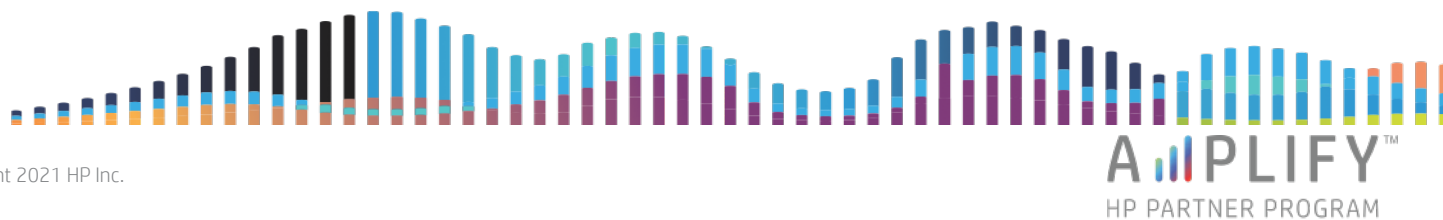
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – PS Security Services [2021]	All candidates	<p>This course is recommended but not covered by the certification exam:</p> <ul style="list-style-type: none"> HP Proactive Security Level 1 Foundation Training for Channel Partners <p>These courses are covered by the certification exam:</p> <ul style="list-style-type: none"> HP Proactive Security Level 2 Service Offer Training for Channel Partners HP Proactive Security Level 2 Customer Engagement Training for Channel Partners HP Proactive Security Demonstrating the Value of Security Analytics Level 2 Training for Channel Partners 	<p>WBT (35m)</p> <p>WBT (30m)</p> <p>WBT (30m)</p> <p>WBT (40m)</p>	HP2-I20	<p>Prerequisite(s): None</p> <p>One certification, which includes:</p> <ul style="list-style-type: none"> PS Security L1 and L2 training One Pearson VUE exam
Languages	<p>Training: English, Modern Spanish, French, German, Italian, Japanese</p> <p>Exam: English, Korean, Polish, Brazilian Portuguese, Russian, Thai, Turkish, Simplified Chinese, French, German, Italian, Japanese, Modern Spanish</p>					



Print Lifecycle Services

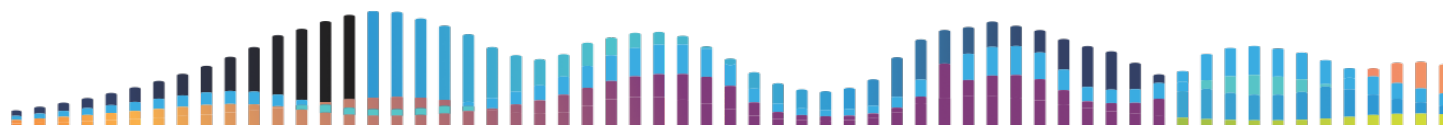
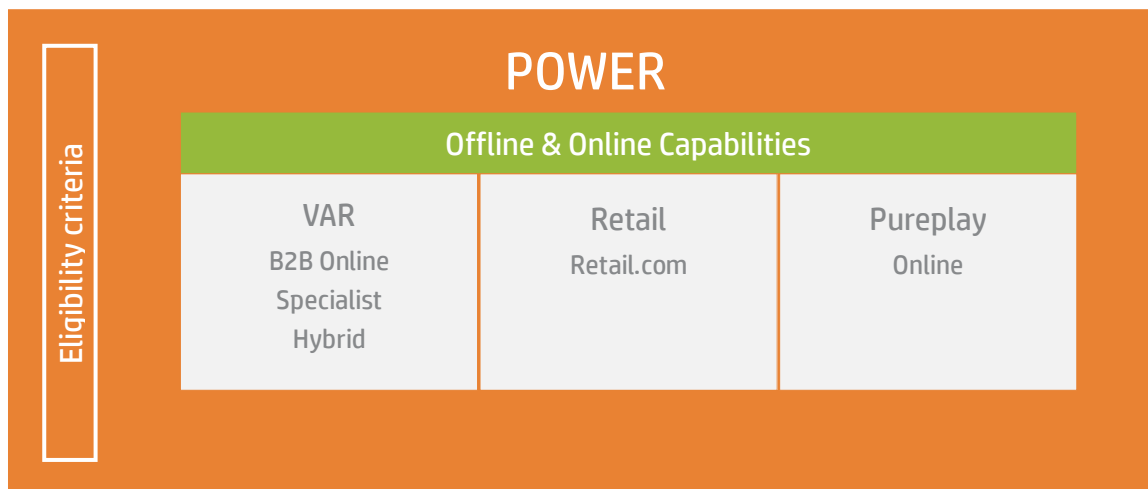
Launched January 4, 2021

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Print Lifecycle Services [2021]	All candidates	Selling HP Print Lifecycle Services 2021 or Selling HP Print Lifecycle Services 2021 vILT (limited availability; contact your PBM to inquire)	WBT (2 hrs) vILT (2 hrs)	HP2-I21	
Languages	Training: English; other languages TBD Exam: English; other languages TBD					



▶ POWER PARTNERS ◀

HP Amplify program membership eligibility (CAPABILITIES)



Education

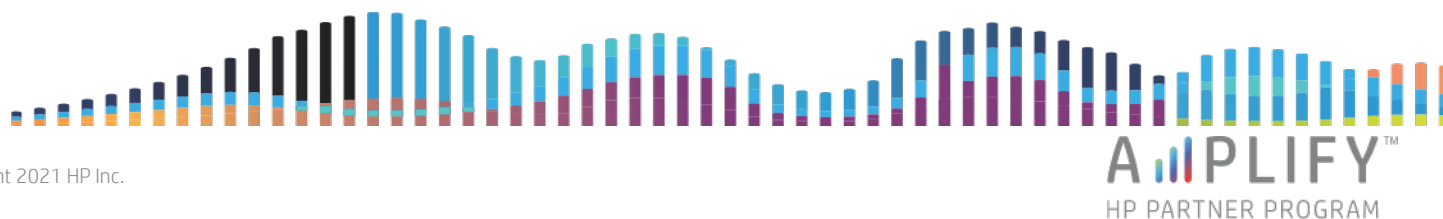
Path 1: Customized Education certification: Contact education.partner@hp.com for details.

Path 2: Security in Education

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Education Solutions [2019]	All candidates	N/A (Training is not available; written essay exam is based on research.)	N/A	HP2-H85	
Languages	Training: English Exam: English					

Path 3: Alternative certification, focused on Microsoft & HP solutions

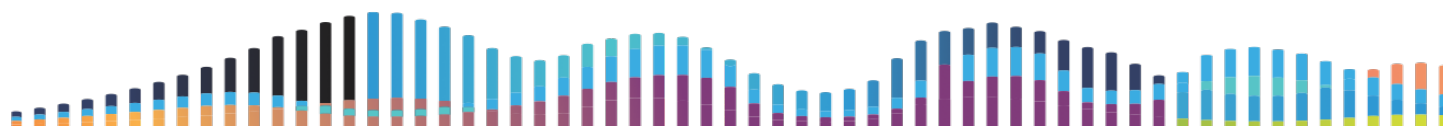
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Education Solutions [2018]	All candidates	01072017 – HP ProBook x360 11 G1 Education Edition with Windows Ink and OneNote 01072812 – HP Blended Learning with Microsoft Education System 01072814 – Microsoft in the Classroom 01072818 – Microsoft Education Selling Solutions 01073229 – Achieving a Return on EdTech	WB: 30 min WBT: 36 min WBT: 36 min WBT: 36 min WBT: 14 min	HP2-H49	
Languages	Training: English Exam: English					



Healthcare

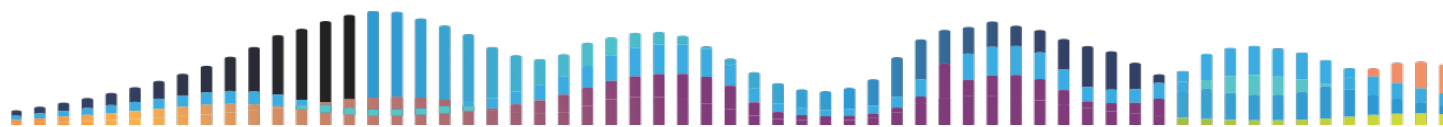
This certification is undergoing a refresh...

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Healthcare Specialist [2020]	All candidates in the US	<p>Recommended training (covered by the certification exam):</p> <ol style="list-style-type: none"> Healthcare Technology Buying Personas Understanding the U.S. Healthcare system Meet the Healthcare Personas Healthcare Essentials 2019 Healthcare Solutions Sales Support Guide <p>Recommended training (not covered by the certification exam):</p> <ol style="list-style-type: none"> Overview of Real-time location services (RTLS) in healthcare Electronic Prescriptions for Controlled Substances & FIPS-201 Fingerprint Readers Electrical Safety Standards in Healthcare and 60601-1-2 Integrated Privacy Filters in Healthcare 	<p>WBT (30m)</p> <p>WBT (34m)</p> <p>WBT (40m)</p> <p>WBT (30m)</p> <p>Handout</p>	HP4-A06	The exam price is set at US\$500.
Sales	HP Sales Certified – Healthcare Specialist [2020]	All candidates in France	<p>Recommended training (covered by the certification exam):</p> <ol style="list-style-type: none"> Global HIT Market Landscape France HIT Market Landscape Healthcare Essentials 2019 	<p>WBT (22m)</p> <p>WBT (23m)</p> <p>WBT (30m)</p>	HP2-H98	The exam price is \$110 for developed countries, \$55 for emerging countries
Sales	HP Sales Certified – Healthcare Specialist [2020]	All candidates in Belgium	<p>Recommended training (covered by the certification exam):</p> <ol style="list-style-type: none"> Global HIT Market Landscape Belgium HIT Market Landscape Healthcare Essentials 2019 	<p>WBT (22m)</p> <p>WBT (30m)</p> <p>WBT (30m)</p>	HP2-H99	The exam price is \$110 for developed countries, \$55 for emerging countries
Sales	HP Sales Certified – Healthcare Specialist [2020]	All candidates in Germany	<p>Recommended training (covered by the certification exam):</p> <ol style="list-style-type: none"> Global HIT Market Landscape German HIT Market Landscape Healthcare Essentials 2019 	<p>WBT (22m)</p> <p>WBT (20m)</p> <p>WBT (30m)</p>	HP2-I01	The exam price is \$110 for developed countries, \$55 for emerging countries
Sales	HP Sales Certified – Healthcare Specialist [2020]	All candidates in the UK&I	<p>Recommended training (covered by the certification exam):</p> <ol style="list-style-type: none"> Global HIT Market Landscape UK HIT Market Landscape Healthcare Essentials 2019 	<p>WBT (22m)</p> <p>WBT (23m)</p> <p>WBT (30m)</p>	HP2-I02	The exam price is \$110 for developed countries, \$55 for emerging countries



Sales	HP Sales Certified – Healthcare Specialist [2020]	All candidates in AUS and NZ	Recommended training (covered by the certification exam): 4. Global HIT Market Landscape 5. Australia/NZ HIT Market Landscape 6. Healthcare Essentials 2019	WBT (22m) WBT (23m) WBT (30m)	HP2-I03	The exam price is \$110 for developed countries, \$55 for emerging countries
Sales	HP Sales Certified – Healthcare Specialist [2020]	All candidates in other countries	Recommended training (covered by the certification exam): 3. Global HIT Market Landscape 4. Healthcare Essentials 2019	WBT (22m) WBT (30m)	HP2-I04	The exam price is \$110 for developed countries, \$55 for emerging countries

Languages
Training: English, German (training specific to Germany only), French (training specific to France only)
Exam: English, German (German exam only), French (French exam only)

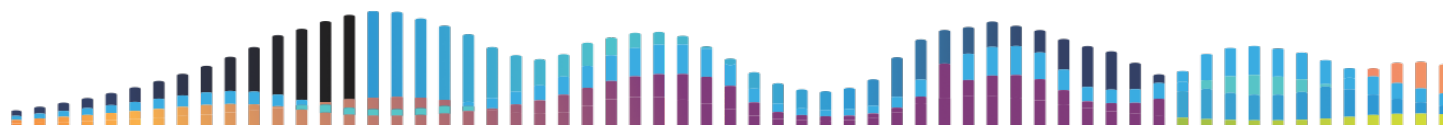


LF Design Solutions: DesignJet Value

Launched December 9, 2020

LF Design Solutions: DesignJet Value track

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – LF Design Solutions – DesignJet Value [2021]	All	HP DesignJet Fundamentals 2021 (recommended) HP DesignJet T-Series 2021 (recommended) HP DesignJet Z-Series 2021 (recommended)	WBT (1.5 hrs) WBT (1.5 hrs) WBT (1.5 hrs)	HP2-I23	The certification exam can be accessed at https://home.pearsonvue.com/hpi > View exams
Languages	Training: English Exam: English					



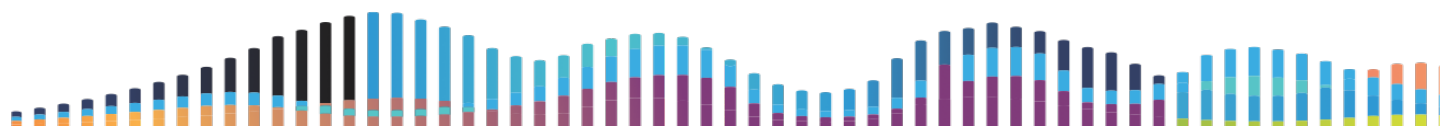
LF Production & Textiles Solutions [1 of 2]

LF Production & Textiles Solutions Production Mid-Volume track

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Latex Mid-Volume and Flatbed [2017]	All candidates	01075235 – Latex Fundamentals 01075234 – Mid Volume and Flatbed Certification	WBT WBT	01075443 – Fundamentals Assessment HP2-H59	01075443 (Fundamentals Assessment) is a Saba-based assessment that is required in addition to the Pearson VUE exam.
Languages	Training: English Exam: English					

LF Production & Textiles Solutions Commercial Productivity track

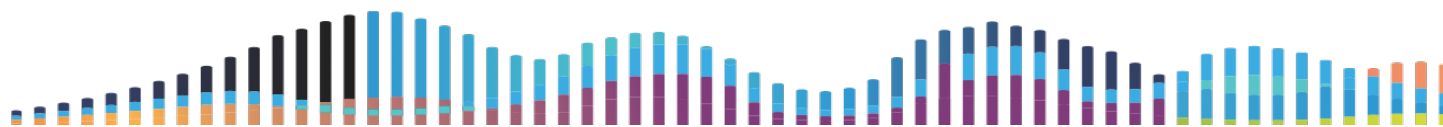
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Latex Value [2017]	All candidates	01075235 – Latex Fundamentals 01075233 – Low Volume Value Certification	WBT WBT	01075443 – Fundamentals Assessment HP2-H58	01075443 (Fundamentals Assessment) is a Saba-based assessment, required in addition to the Pearson VUE exam
Languages	Training: English Exam: English					



LF Production & Textiles Solutions [2 of 2]

LF Production & Textiles Solutions Commercial Entry track

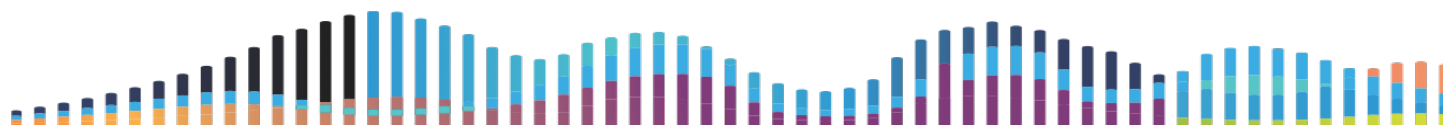
Type		Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Latex Entry [2017]	All candidates	01075235 – Latex Fundamentals 01075233 – Low Volume Value Certification	WBT WBT	01075443 – Fundamentals Assessment HP2-H57	01075443 (Fundamentals Assessment) is a Saba-based assessment, required in addition to the associated Pearson VUE exam
Languages	Training: English Exam: English					



LF Design Solutions: Technical Production

Technical Production track

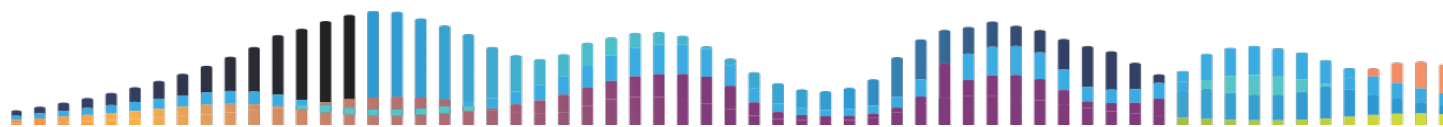
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP PageWide XL sales training	All candidates	Invitation only	ILT: 4 days	N/A	This training provides insights into the complete HP PageWide XL product solution, as well as consultative sales skills. <ul style="list-style-type: none"> • 2 days theoretical and hands-on product training • 2 days consultative sales skills
AND TECHNICAL						
Technical	HP PageWide XL Printer Service Qualification	All candidates	Invitation only	ILT: 7 days	N/A	The complete HP PageWide XL qualification consist of SPWP1 + SPWF1 and is a 10-hour ILT training. The minimal required qualification for HP PageWide partner certification is the HP Design PageWide XL Printer Service training.
	AND					
	HP PageWide XL Folder Service Qualification (highly recommended)	All candidates	Invitation only	ILT: 3 days	N/A	
Languages	Training: English Exam: English					



LF Production & Textiles Solutions: Textile tracks

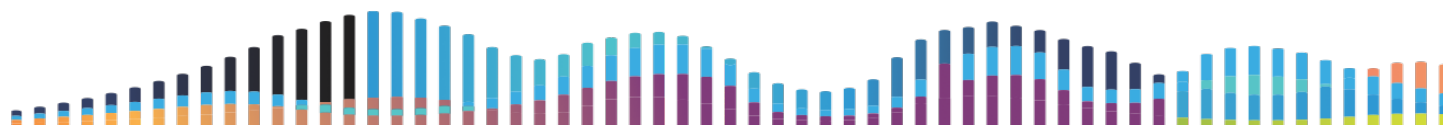
Commercial Textile / Dye Sub & Production Textile / Dye Sub tracks

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – HP Textile Solutions [2020]	All candidates	Textile Printing Fundamentals (recommended) HP Textiles Essentials 2020 (recommended) HP Textiles Portfolio 2020 (recommended)	WBT (3 hrs) WBT (2 hrs) WBT (2 hrs)	HP2-I19	
Languages	Training: English Exam: English					



Retail and Hospitality

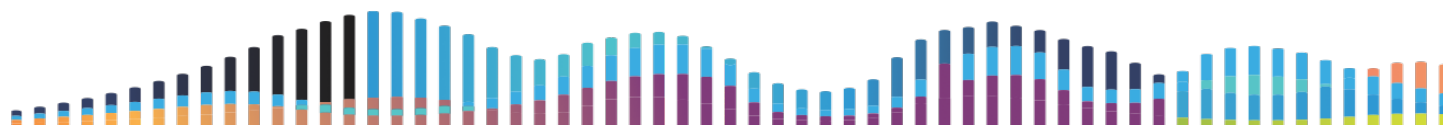
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Retail and Hospitality Solutions [2019]	All candidates	01086930 – HP Retail Solutions 01083860 – Selling the HP Engage One Prime 01079632 – HP Engage Go 01083689 – HP Engage One Prime	WBT: 47 mins WBT: 20 mins WBT: 30 mins WBT: 4 mins	HP2-H90	
		Upgrading candidates	01086930 – HP Retail Solutions 01083860 – Selling the HP Engage One Prime 01079632 – HP Engage Go 01083689 – HP Engage One Prime	WBT: 47 mins WBT: 20 mins WBT: 30 mins WBT: 4 mins	HP5-C06D	To qualify for the accelerated/upgrade path, you must hold the HP Sales Certified – Retail Point of Sale [2017] certification
Languages	Training: English, Arabic, Simplified Chinese, Traditional Chinese, French, Indonesian, Italian, Japanese, Korean, Modern Spanish, Thai, Turkish, German Exam: English, Arabic, Simplified Chinese, Traditional Chinese, French, Indonesian, Italian, Japanese, Korean, Modern Spanish, Thai, Turkish, German					



Workstations – Workstations Business Specialist

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified - Workstations [2019]	New candidates	The Power of Z (Course ID 01084571) Z by HP for Creative Professionals (Course ID 01082575) HP Commercial Virtual Reality Solutions (Course ID 01083554) Creating and Selling a Z Ecosystem (Course ID 01084408)	WBT: 20 min WBT: 20 min WBT: 20 min WBT: 20 min	HP2-H91	
		Upgrading candidates	The Power of Z (Course ID 01084571) Z by HP for Creative Professionals (Course ID 01082575) HP Commercial Virtual Reality Solutions (Course ID 01083554) Creating and Selling a Z Ecosystem (Course ID 01084408)	WBT: 20 min WBT: 20 min WBT: 20 min WBT: 20 min	HP5-C07D	HP Sales Certified – Workstations [2018] is a prerequisite for upgrading candidates.

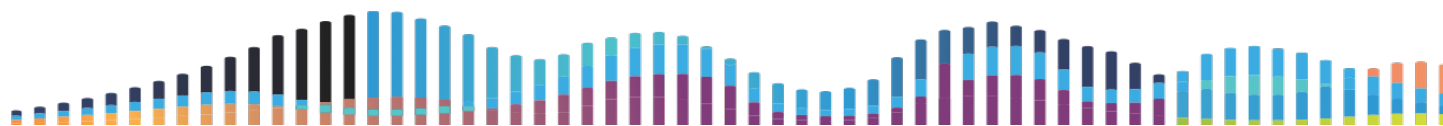
Training: English
Exam: English, Simplified Chinese, Japanese



Supplies (EMEA and AMS markets)

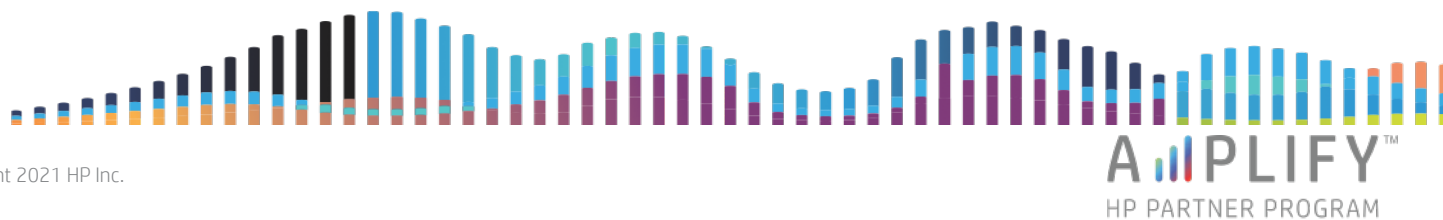
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified - Supplies [2020]	All candidates in EMEA and AMS markets	Selling HP Supplies—2020 Module 1: The Value of Original HP Supplies (recommended) Selling HP Supplies—2020 Module 2: The Value of Original HP Toner (recommended) Selling HP Supplies—2020 Module Three: The value of Original HP PageWide and HP LaserJet color cartridges (recommended) Selling HP Supplies—2020 Module Four: The Value of Original HP Inks (recommended) Selling HP Supplies—2020 Module Five: The Value of HP Programs (recommended)	WBT 30 mins WBT 40 mins WBT 40 mins WBT 30 mins WBT 20 mins	HP2-I14	Participation in a virtual HP Amplify Elevate Energizer Training Tour 2021 will continue to be treated under the current terms. Participants in an approved training tour will receive credit toward POWER membership eligibility. Any amendments to the current terms and conditions will be communicated accordingly. For more information, contact your PBM.

Languages	<p>Training: English, French, German, Italian, Polish, European Portuguese, Russian, European Spanish, Turkish</p> <p>Exam: English, French, German, Italian, Polish, European Portuguese, Russian, European Spanish, Turkish</p>
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Supplies (APJ markets)

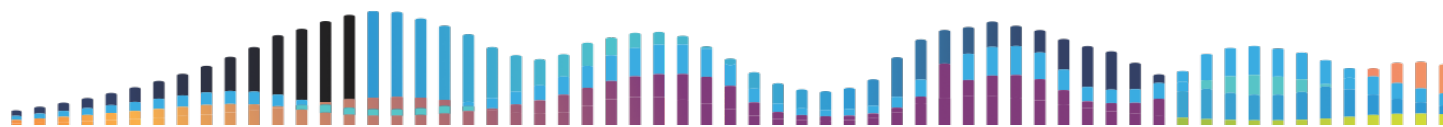
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified - Supplies [2020]	All candidates in APJ markets	Selling Original HP Supplies – India 2020 (recommended) Selling Original HP Supplies – Greater Asia 2020 (recommended) Selling Original HP Supplies – Australia 2020 (recommended) Selling Original HP Supplies – New Zealand 2020 (recommended) Selling Original HP Supplies – Singapore and Philippines 2020 (recommended)	WBT (60 minutes)	HP2-I18	Participation in a virtual HP Amplify Elevate Energizer Training Tour 2021 will continue to be treated under the current terms. Participants in an approved training tour will receive credit toward POWER membership eligibility. Any amendments to the current terms and conditions will be communicated accordingly. For more information, contact your PBM.
Languages	Training: English, Indonesian, Japanese, Korean, Thai, Vietnamese Exam: English, Indonesian, Japanese, Korean, Thai, Vietnamese					



Personal Systems (PS) Lifecycle Services

Available December 2, 2020

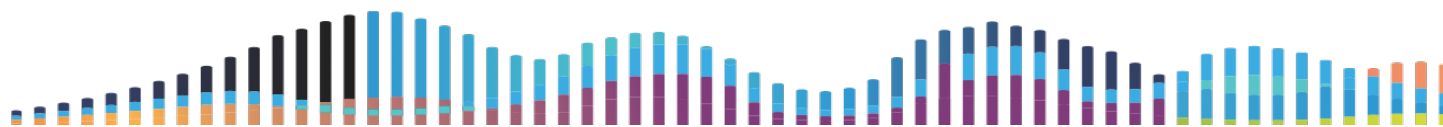
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – PS Lifecycle Services [2021]	All candidates	HP Lifecycle Services Level 2 Portfolio and Selling Training for Channel Partners	WBT (90 min)	HP2-I22	Prerequisite(s): None One certification, which includes: <ul style="list-style-type: none"> • PS Lifecycle L1 and L2 training • One Pearson VUE exam • The certification exam can be accessed at https://home.pearsonvue.com/hpi > View exams
Languages	Training: English, Italian, Korean, Polish, Simplified Chinese, Thai, Japanese, Modern Spanish, Brazilian Portuguese, French, Turkish, Russian, German Exam: English, Italian, Korean, Polish, Simplified Chinese, Thai, Japanese, Modern Spanish, Brazilian Portuguese, French, Turkish, Russian, German					



Personal Systems (PS) Manageability Services

Coming soon

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – PS Manageability Services [2021]	All candidates	Selling HP PS Manageability Services 2021	TBD	TBD	<p>Prerequisite(s): None</p> <p>One certification, which includes:</p> <ul style="list-style-type: none"> • PS Manageability L1 and L2 training • One Pearson VUE exam
Languages	<p>Training: English; other languages TBD</p> <p>Exam: English; other languages TBD</p>					



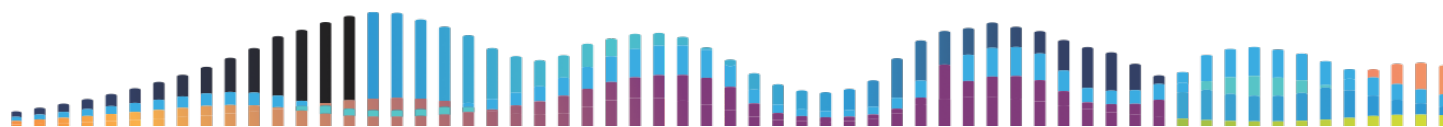
Personal Systems (PS) Security Services

Launched 11/16/2020

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – PS Security Services [2021]	All candidates	<p>This course is recommended but not covered by the certification exam:</p> <ul style="list-style-type: none"> HP Proactive Security Level 1 Foundation Training for Channel Partners <p>These courses are covered by the certification exam:</p> <ul style="list-style-type: none"> HP Proactive Security Level 2 Service Offer Training for Channel Partners HP Proactive Security Level 2 Customer Engagement Training for Channel Partners HP Proactive Security Demonstrating the Value of Security Analytics Level 2 Training for Channel Partners 	<p>WBT (35m)</p> <p>WBT (30m)</p> <p>WBT (30m)</p> <p>WBT (40m)</p>	HP2-I20	<p>Prerequisite(s): None</p> <p>One certification, which includes:</p> <ul style="list-style-type: none"> PS Security L1 and L2 training One Pearson VUE exam

Languages

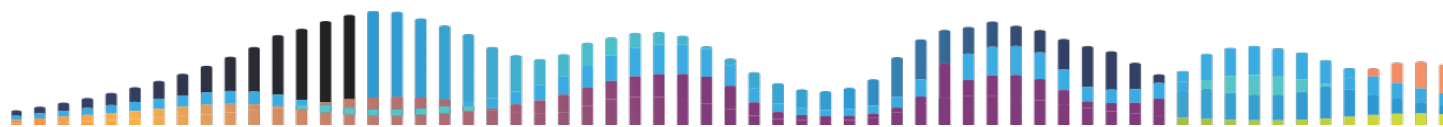
Training: English, Modern Spanish, French, German, Italian, Japanese
Exam: English, Korean, Polish, Brazilian Portuguese, Russian, Thai, Turkish, Simplified Chinese, French, German, Italian, Japanese, Modern Spanish



Print Lifecycle Services

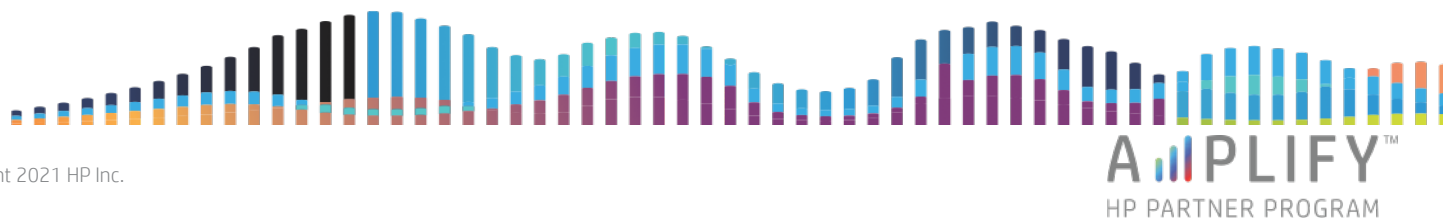
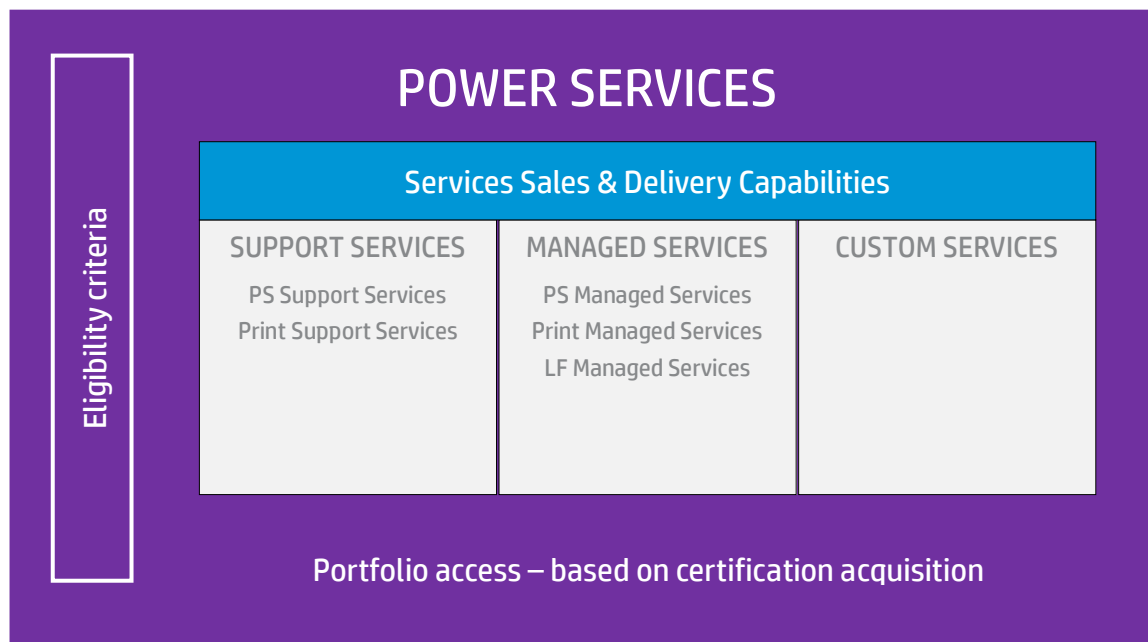
Launched January 4, 2021

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Print Lifecycle Services [2021]	All candidates	Selling HP Print Lifecycle Services 2021 or Selling HP Print Lifecycle Services 2021 vILT (limited availability; contact your PBM to inquire)	WBT (2 hrs) vILT (2 hrs)	HP2-I21	
Languages	Training: English; other languages TBD Exam: English; other languages TBD					



▶ POWER SERVICES PARTNERS ◀

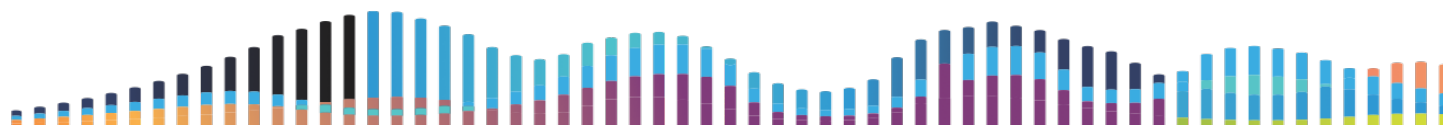
HP Amplify program membership eligibility (CAPABILITIES)



Personal Systems (PS) Lifecycle Services

Available December 2, 2020

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – PS Lifecycle Services [2021]	All candidates	HP Lifecycle Services Level 2 Portfolio and Selling Training for Channel Partners	WBT (90 min)	HP2-I22	Prerequisite(s): None One certification, which includes: <ul style="list-style-type: none"> PS Lifecycle L1 and L2 training One Pearson VUE exam The certification exam can be accessed at https://home.pearsonvue.com/hpi > View exams
Languages	Training: English, Italian, Korean, Polish, Simplified Chinese, Thai, Japanese, Modern Spanish, Brazilian Portuguese, French, Turkish, Russian, German Exam: English, Italian, Korean, Polish, Simplified Chinese, Thai, Japanese, Modern Spanish, Brazilian Portuguese, French, Turkish, Russian, German					

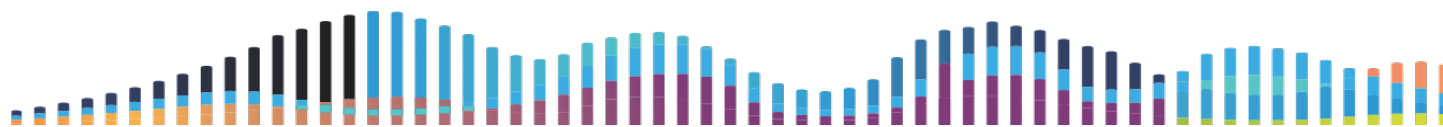


LF Design Solutions: DesignJet Value

Launched December 9, 2020

LF Design Solutions: DesignJet Value track

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – LF Design Solutions – DesignJet Value [2021]	All	HP DesignJet Fundamentals 2021 (recommended) HP DesignJet T-Series 2021 (recommended) HP DesignJet Z-Series 2021 (recommended)	WBT (1.5 hrs) WBT (1.5 hrs) WBT (1.5 hrs)	HP2-I23	The certification exam can be accessed at https://home.pearsonvue.com/hpi > View exams
Languages	Training: English Exam: English					

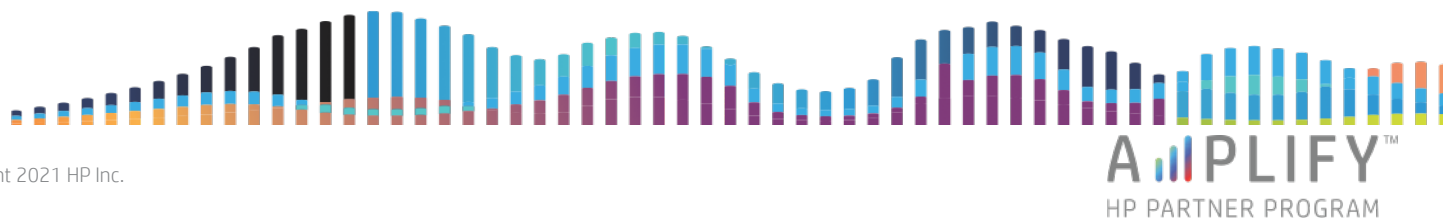


Introduction to HP Contractual Business

Launched March 26, 2021

Required for existing Synergy and Power partners who want to become Power Services partners and are new to contractual selling

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Introduction to HP Contractual Business [2021]	Partners new to contractual selling and Power Services	Introduction to Contractual Selling 2021 (recommended) Introduction to HP Contractual Business (recommended)	WBT (30 minutes) WBT (1 hour 30 minutes)	HP2-I27	
Languages	Training: English Exam: English					



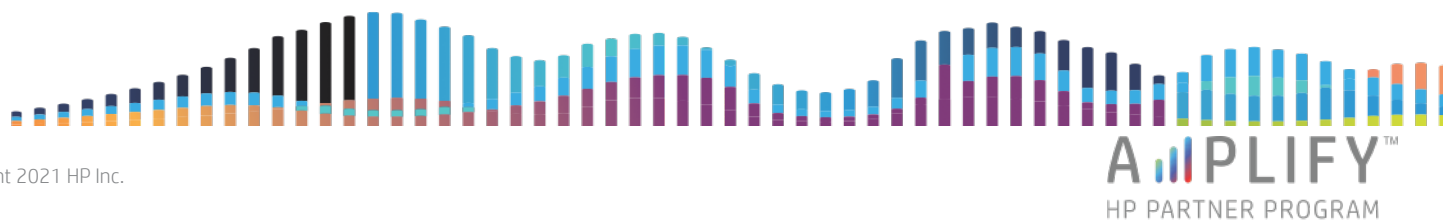
Cloud certifications

To earn one eligibility criteria point...

Partners must successfully complete at least one recognized, third-party cloud certification from any of the following vendors:

- Microsoft Azure
- Amazon Web Services (AWS)
- HP Workpath
- CompTIA
- Other cloud market-recognized certifications (inquire with HP about whether other cloud certifications are accepted)

Reporting of these cloud certifications to HP is done via the Partner 360 capabilities assessment.



HP Endpoint Security (1 of 3)

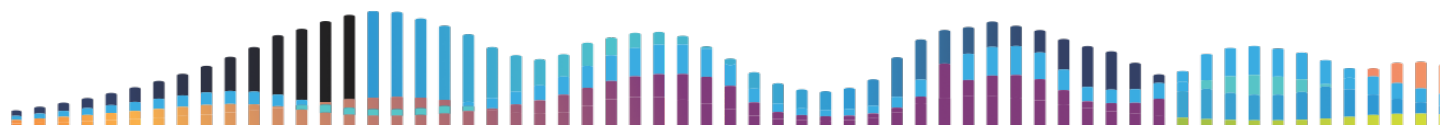
Sales and Presales (ONLINE)

Personal Systems path (online)

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales and Presales	HP Certified – Endpoint Security [2020] ONLINE (PS path)	New candidates (Core path)	Click here to access the curriculum	Required: 3.5 hours Recommended: 60 min	HP2-I05	Both the training and exam are required.
		Upgrading candidates (Delta path)	Click here to access the curriculum	Required: 2.25 hours Recommended: 0	HP5-C09D	Prerequisites: <ul style="list-style-type: none"> • HP Sales Certified – Endpoint Security [2018] • Or HP Sales Certified – Adv. Endpoint Security [2018]
Languages	Training: English; some courses are translated Exam: English					

Print path (online)

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales and Presales	HP Certified – Endpoint Security [2020] ONLINE (PRINT path)	New candidates (Core path)	Click here to access the curriculum	Required: 2.75 hours Recommended: 1.75 hrs	HP2-I06	Both training and exam are required
		Upgrading candidates (Delta path)	Click here to access the curriculum	Required: 1.25 hours Recommended: 0	HP5-C10D	Prerequisites: <ul style="list-style-type: none"> • HP Sales Certified – Endpoint Security [2018] • Or HP Sales Certified – Adv. Endpoint Security [2018]
Languages	Training: English; some courses are translated Exam: English, French, German, Italian, Modern Spanish					



HP Endpoint Security (2 of 3)

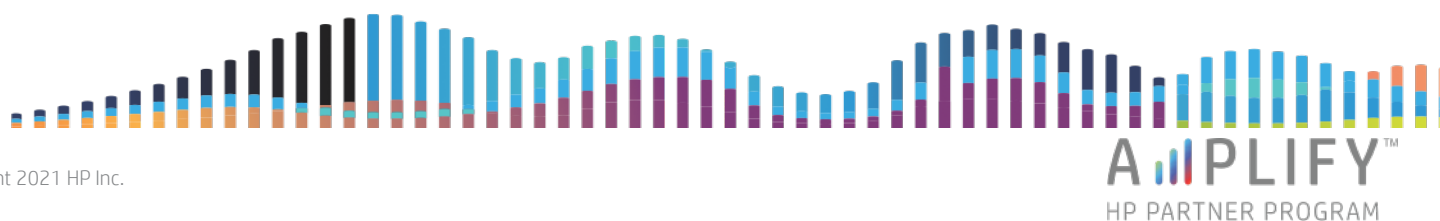
Sales and Presales (face-to-face and virtual instructor-led)

CLASSROOM (face-to-face)

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales and Presales	HP Certified – Endpoint Security [2020] CLASSROOM	All candidates	01088447 – Delivering an Effective HP Security Conversation 2020	ILT: 2 days	Proctored	Not available everywhere; check with your PBM
Languages	Training: English (select local language deliveries are possible – check with your PBM) Exam: English					

vILT (virtual instructor-led)

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales and Presales	HP Certified – Endpoint Security [2020] vILT	All candidates	0001097152 – Delivering an Effective HP Print Security Conversation 2021 vILT	vILT: 8 hours	Proctored	Print security only Not available everywhere; check with your PBM
Languages	Training: English (select local language deliveries are possible – check with your PBM) Exam: English					



HP Endpoint Security (3 of 3)

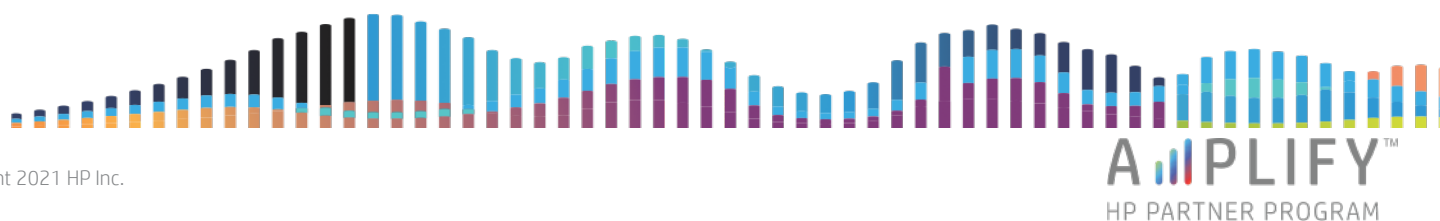
Technical

Technical (print)

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Technical	HP Technical Certified – Print Security [2018]	All candidates	01077642 – Delivering a Technical Print Security Conversation (required)	ILT: 2 days	HP2-H64	Not available everywhere; check with your PBM
Languages	Training: English Exam: English					

Technical (PC)

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Technical	HP Technical Certified – PC Security [2018]	All candidates	01078089 – Delivering a Technical PC Security Conversation (required)	ILT: 2 days	HP2-H63	Not available everywhere; check with your PBM
Languages	Training: English Exam: English					



HP Access Control

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales or Technical	HP Sales Certified – Endpoint Security [2018] Or HP Certified – Endpoint Security [2020]	All candidates	See the HP Endpoint Security slides for details			Prerequisite
Sales	HP Sales Certified – Selling HP Access Control [2019]	All candidates	01081038 – HP Access Control Sales Training	WBT: 15 min	HP2-H77	Partner must accomplish this track's sales and technical certifications to qualify for this specialization.

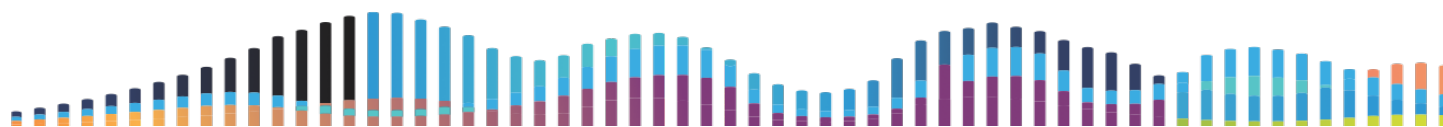
Languages
Training: English
Exam: English, Castilian Spanish

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Technical	HP Technical Certified – Implementing HP Access Control [2019]	All candidates	01080852 – HP Access Control 16.4 Technical Training	WBT: 1 hr. 22 min	HP2-H78	Partners must achieve this track's sales and technical certifications to qualify for this specialization.

Languages
Training: English
Exam: English, Castilian Spanish

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Technical	HP Technical Certified – Deploying HP Access Control with MFPsecure [2019]	All candidates	01083046 – MFPsecure for HP Access Control and Assessment	WBT: 8 min Assessment: 35 min	N/A	<ul style="list-style-type: none"> Required if partners want to implement HP Access Control with MFPsecure Prerequisite: HP Technical Certified – Implementing HP Access Control [2019]

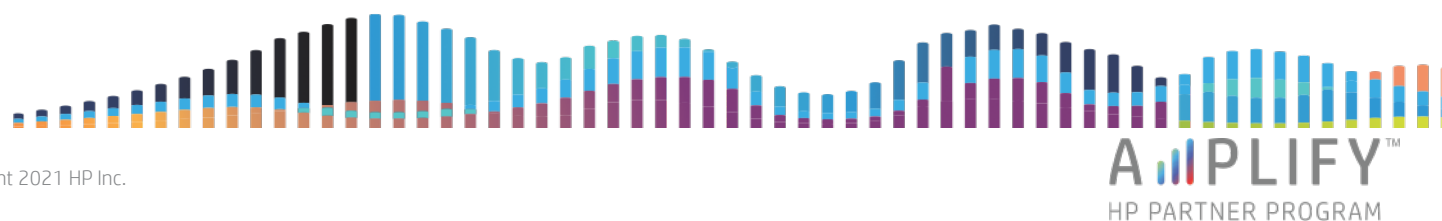
Languages
Training: English
Exam: English



HP Security Manager

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales or Technical	HP Sales Certified – Endpoint Security [2018] Or HP Certified – Endpoint Security [2020]	All candidates	See the HP Endpoint Security slides for details.			Prerequisite
Sales	HP Sales Certified – Selling HP Security Manager [2019]	All candidates	01081035 – HP Security Manager Sales Training 01085859 – HP JetAdvantage Security Manager 3.3	WBT: 11 min WBT: 5 min	HP2-H79	Partners must achieve this track's sales and technical certifications to qualify for this specialization.
Languages	Training: English Exam: English					

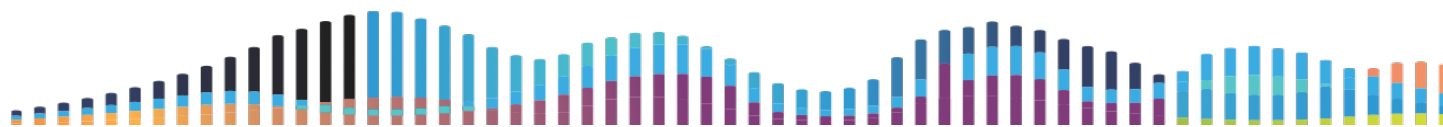
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Technical	HP Technical Certified – Implementing HP Security Manager [2019]	All candidates	01080928 – HP Security Manager Technical Training	WBT: 55 min	HP2-H80	Partners must achieve this track's sales and technical certifications to qualify for this specialization.
Languages	Training: English Exam: English					



MyQ Solutions (1 of 2)

EMEA markets only

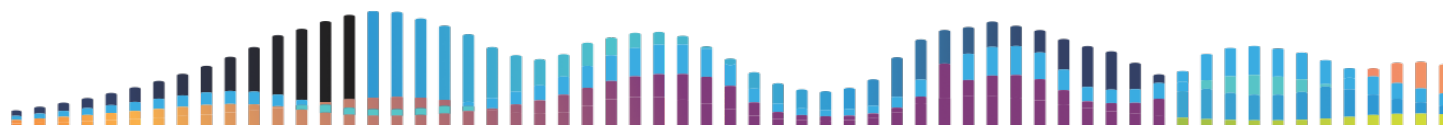
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales or Technical	HP Sales Certified – Endpoint Security [2018] Or HP Certified – Endpoint Security [2020]	All candidates	See the HP Endpoint Security slides for details			Prerequisite
Sales	HP Sales Certified – Selling MyQ Solutions [2020]	All candidates	0001088691 – What is MyQ? 0001088692 – Unique selling points 0001088693 – MyQ licensing model	WBT: 7 min WBT: 13 min WBT: 23 min	HP2-H93	Partners must achieve both the sales and technical certifications.
Languages	Training: English Exam: English					



MyQ Solutions (2 of 2)

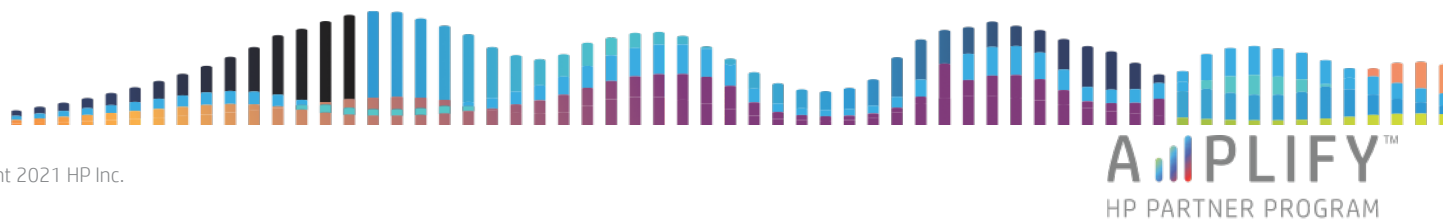
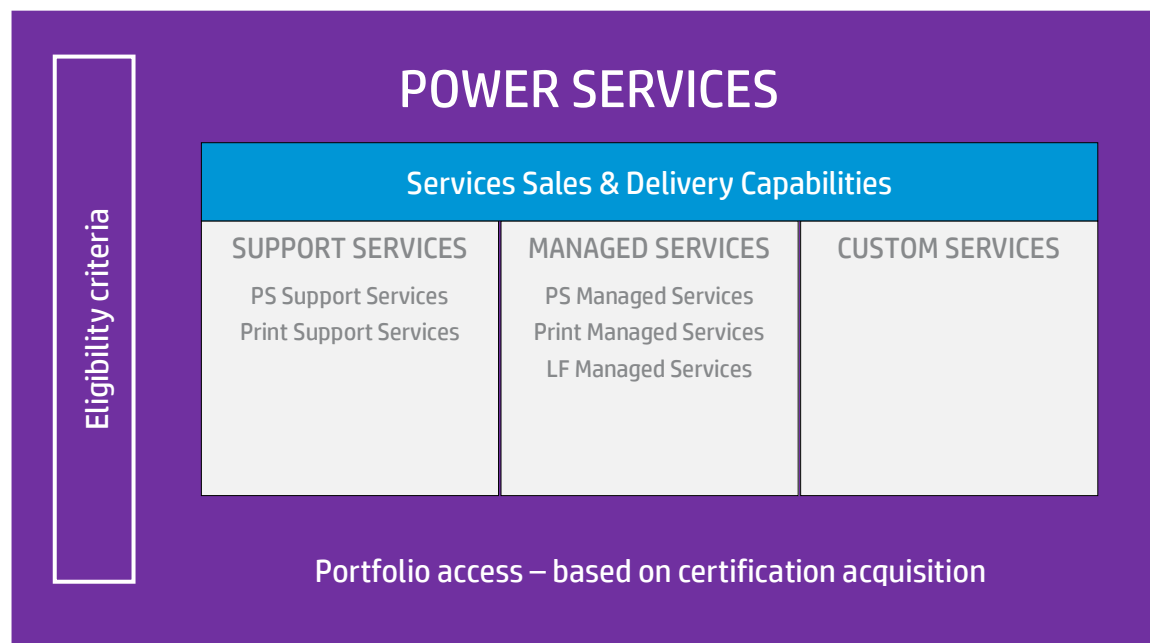
EMEA markets only

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Technical	HP Technical Certified – Implementing MyQ Solutions [2020]	All candidates	Course 1 – MyQ basic training introduction Course 2 – Basic installation Course 3 – Licensing model Course 4 – Manual setup of user accounts Course 5 – LDAP import of users and integration with AD Course 6 – Import of users using CSV Course 7 – Job queues and drivers Course 8 – Printers and automatic discover Course 9 – MyQ embedded terminal for HP devices Course 10 – Terminal behavior settings Course 11 – Additional system settings Course 12 – Reporting Course 13 – Special accounting methods Course 14 – Mobility and driverless printing Course 15 – Disaster recovery Course 16 – Multiserver installation Course 17 – Secured run of MyQ Course 18 – Database security Course 19 – MyQ user station clients Course 20 – Server clients and applications	WBT (00:12) WBT (01:27) WBT (01:17) WBT (00:57) WBT (00:45) WBT (02:07) WBT (00:32) WBT (01:01) WBT (00:57) WBT (00:57) WBT (00:42) WBT (00:26) WBT (01:27) WBT (00:46) WBT (00:13) WBT (01:10) WBT (00:18) WBT (00:07) WBT (00:19) WBT (00:18)	HP2-I09	Partners must achieve both the sales and technical certifications.
Languages:	Training: English Exam: English					



POWER SERVICES – Support Services

Portfolio access

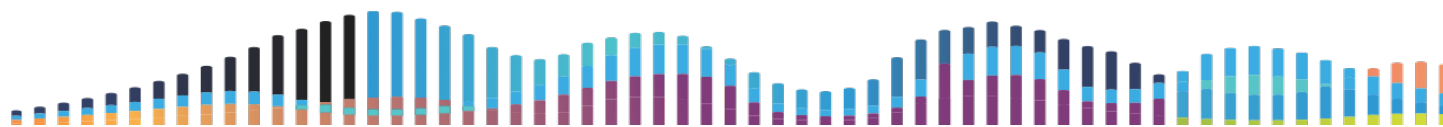


Personal Systems (PS) Support Services

Coming ~September 2021

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Technical Certified – PS Support Services [2021]	All candidates	Delivering HP PS Support Services	TBD	TBD	Prerequisite(s): None Partners must earn one certification, which includes: <ul style="list-style-type: none"> • PS Lifecycle L1 and L2 training • PS Manageability L1-L3 training • PS Security L1-L3 training • 1 Pearson VUE exam

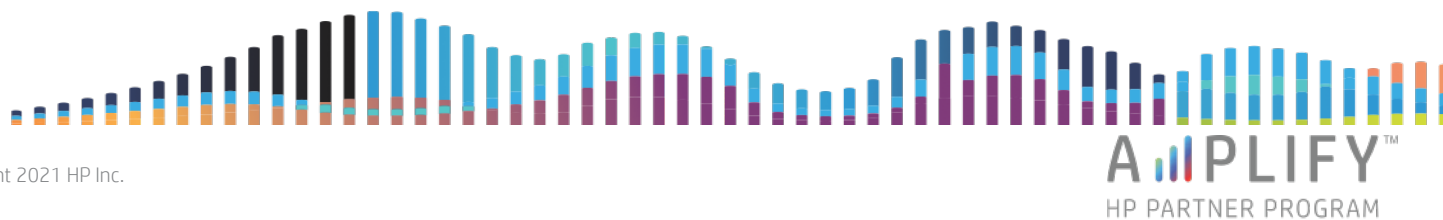
Languages
Training: English; other languages TBD
Exam: English; other languages TBD



Print Support Services

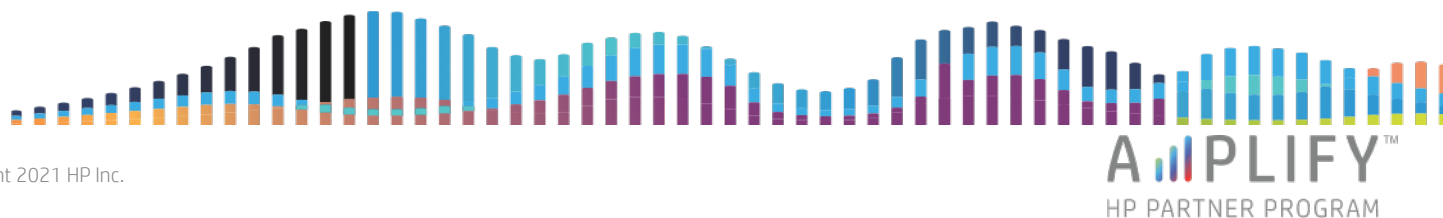
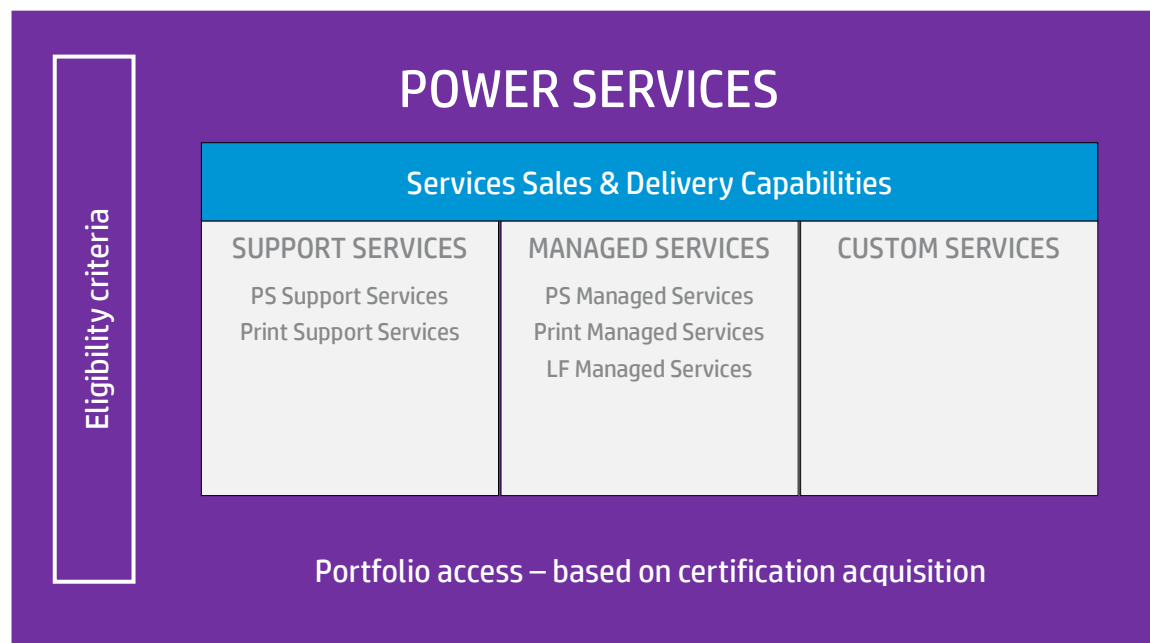
Launched March 4, 2021

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Print Support Services (Page MPS) [2021]	All candidates	HP MPS 2021 Certification Training: Module 1—The MPS Value Proposition HP MPS 2021 Certification Training: Module 2—HP Amplify Power Services HP MPS 2021 Certification Training: Module 3—HP RTM—Page MPS HP MPS 2021 Certification Training: Module 4—The Managed Print Services Portfolio HP MPS 2021 Certification Training: Module 5—Pulling an MPS offer together	WBT (20m) WBT (15m) WBT (45m) WBT (45m) WBT (15m)	HP2-I24	
Languages	Training: English; other languages TBD Exam: English; other languages TBD					



POWER SERVICES – Managed Services

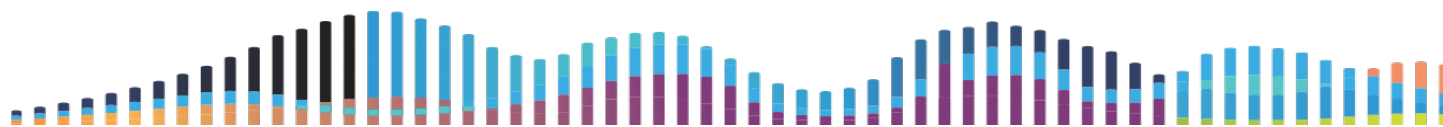
Portfolio access



Personal Systems (PS) Managed Services

Coming ~September 2021

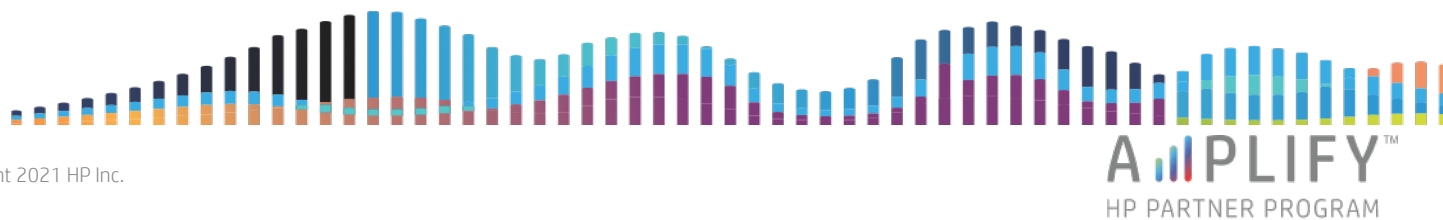
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Technical Certified – PS Managed Services [2021]	All candidates	Delivering HP PS Managed Services	TBD	TBD	<ul style="list-style-type: none"> Prerequisite(s): HP Sales Certified - PS Support Services [2021] Recommendation: Third-party security certification and HP Endpoint Security Required: 1 certification, which includes: <ul style="list-style-type: none"> PS Manageability L4 training PS Security L4 training 1 Pearson VUE exam
Languages	<p>Training: English; other languages TBD</p> <p>Exam: English; other languages TBD</p>					



Print Managed Services

Launched March 4, 2021

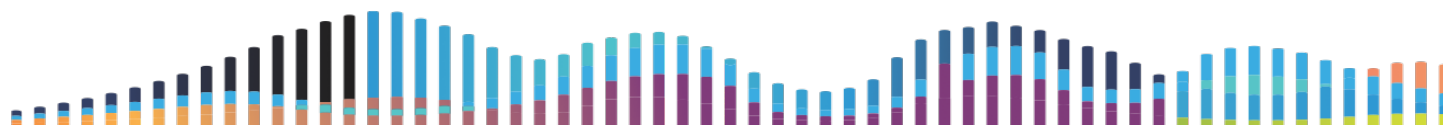
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – Print Managed Services (Component MPS) [2021]	All candidates	HP MPS 2021 Certification Training: Module 1— The MPS Value Proposition HP MPS 2021 Certification Training: Module 2— HP Amplify Power Services HP MPS 2021 Certification Training: Module 3— HP RTM—Component MPS HP MPS 2021 Certification Training: Module 4— The Managed Print Services Portfolio HP MPS 2021 Certification Training: Module 5— Pulling an MPS offer together	WBT (20m) WBT (15m) WBT (45m) WBT (45m) WBT (15m)	HP2-I25	
Languages	Training: English; other languages TBD Exam: English; other languages TBD					



Large Format (LF) Print Managed Services

Coming soon

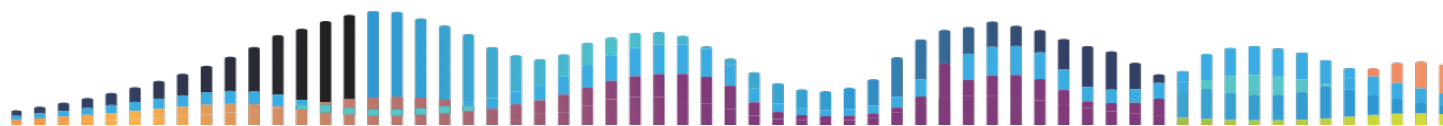
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
Sales	HP Sales Certified – LF Print Managed Services [2021]	All candidates	Selling HP Large Format Print Managed Services	TBD	TBD	
Languages	Training: English; other languages TBD Exam: English; other languages TBD					





▶ Other HP University certifications ◀

The following certifications are available to all HP partners and are offered by HP University outside of the HP Amplify partner program.



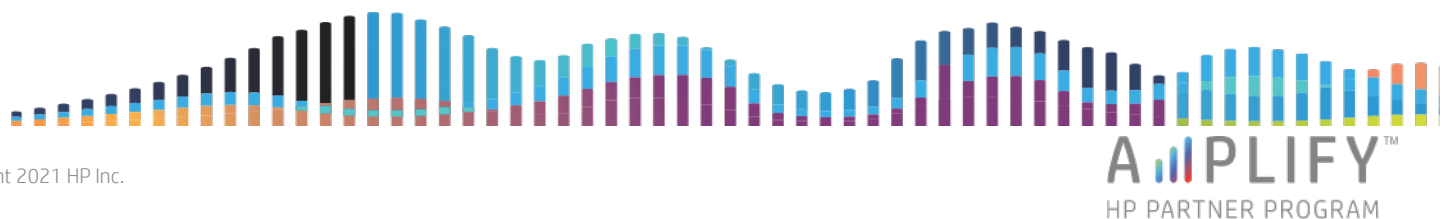
Lean Six Sigma Fundamentals

Virtual, instructor-led path:

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
	HP Certified – Lean Six Sigma Fundamentals vILT	Anyone	01086876 – Lean Six Sigma Fundamentals training	vILT: 4 hours	Lean Six Sigma Fundamentals certification exam	This training and certification are not part of the HP Amplify Partner Program but are available to channel partners from HP University.
Languages	Training: English Exam: English					

Online, self-paced path:

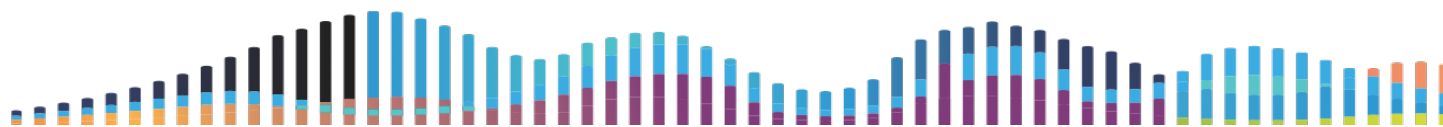
Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
	HP Certified – Lean Six Sigma Fundamentals ONLINE	Anyone	0001090602 – Lean Six Sigma Fundamentals web-based training	WBT: 2 hours 40 minutes	HP2-I16 Lean Six Sigma Fundamentals (ONLINE)	This training and certification are not part of the HP Amplify Partner Program but are available to channel partners from HP University.
Languages	Training: English Exam: English					



Lean Six Sigma Yellow Belt

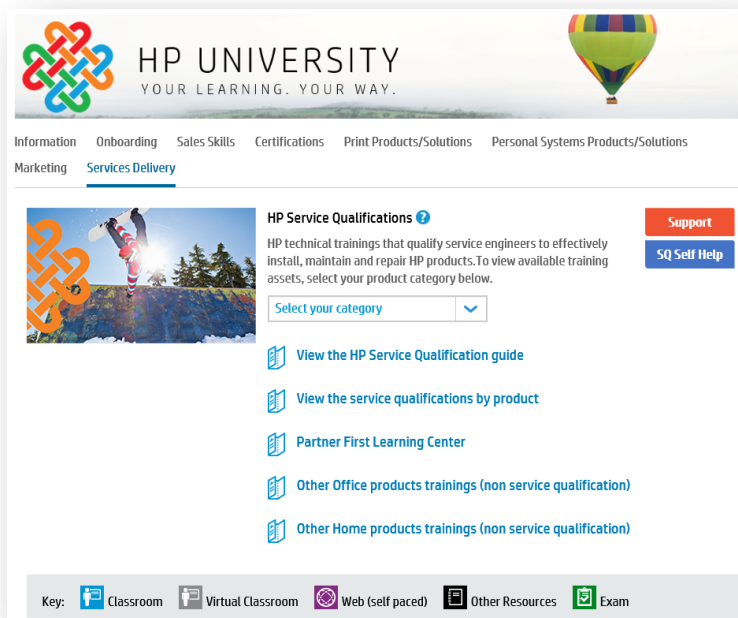
Virtual, instructor-led path:

Type	Certification	Candidate type	Supporting training (recommended or required)	Training type and duration	Exam (required)	Comments
	HP Certified – Lean Six Sigma Yellow Belt	Anyone	Lean Six Sigma Yellow Belt vILT training (Course ID 0001092963) <ul style="list-style-type: none"> • 3-seat option • 6-seat option 	vILT: 8 hours	Lean Six Sigma Yellow Belt certification exam	This training and certification are not part of the HP Amplify Partner Program but are available to channel partners from HP University.
Languages	Training: English Exam: English					



▶ HP Service Qualifications ◀

Managed by HP Customer Service and Support (CSS)



The screenshot shows the HP University website interface. At the top left is the HP University logo with the tagline "YOUR LEARNING. YOUR WAY." and a hot air balloon icon. Below the logo is a navigation menu with categories: Information, Onboarding, Sales Skills, Certifications, Print Products/Solutions, and Personal Systems Products/Solutions. A secondary menu includes Marketing and Services Delivery. The main content area features a "HP Service Qualifications" section with a description: "HP technical trainings that qualify service engineers to effectively install, maintain and repair HP products. To view available training assets, select your product category below." There is a dropdown menu labeled "Select your category" and two buttons: "Support" and "SQ Self Help". Below this are five links: "View the HP Service Qualification guide", "View the service qualifications by product", "Partner First Learning Center", "Other Office products trainings (non service qualification)", and "Other Home products trainings (non service qualification)". At the bottom, a key identifies icons for Classroom, Virtual Classroom, Web (self paced), Other Resources, and Exam.

HP Service Qualifications are technical trainings that qualify service engineers to effectively install, maintain, and repair HP products. To locate training assets on HP University, click the “down arrow in the “Select your category” menu and all available qualifications will appear.

Service Qualification information is also available in an Excel® file, accessible by clicking the “View the HP Service Qualification guide” link.

There are also links to:

- GCSN in case you can't find the qualification for a specific product
- Partner Learning Center
- Other technical training resources.

If you need help, access the SQ Self Help or consult the “Support” information.

